

# Minnesota School Nutrition Association

66th Annual Conference August 6-9, 2023

# **River's Edge Convention Center**

Saint Cloud, MN



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# President's Message



Cheryl Pick, CDM CFPP Foley Public Schools 2022-23 MSNA President

# Welcome to MSNA's 66th Annual Conference in St. Cloud!

The conference planning committee has put together a great schedule with educational breakout sessions, great general session speakers, tasty exhibit hall, fabulous food, and, of course, LOTS of FUN! Your time spent at the conference will be what you make of it. You can Grow to New Heights with your learning experience and collaborate with school nutrition colleagues.

Your Adventure Awaits with MSNA! Soak up the knowledge and take the ideas back to your district. Only you can make the difference in school nutrition. Thank you for allowing me to volunteer on the Executive Board for the last three years. I have enjoyed my journey with MSNA and enjoyed serving you as well. It has been a wonderful experience

I am looking forward to reconnecting with you at the conference Be ready to begin your adventure!



Julie Kronabetter, RD Burnsville-Eagan-Savage Schools



Ashley Schneider Moorhead Public Schools

# Conference Chair's Welcome

# Oh, the places you've been and the places you'll go!

Although school nutrition could be summed up by working with food, equipment and people, we know there is a diverse and wide array of tasks and topics within those three categories. Sometimes we follow the shortest paths or navigate what seems to be the longest, winding road with multiple challenges and obstacles to achieve our smallest and greatest accomplishments. This year's conference is packed with a wide variety of educational sessions in attempts to make your journey a success. We are so glad you've joined us. Remain on the course that is tried and true and well-worn for you or attempt a new and enticing path.

Here's to happy discoveries along the way!

### Event Policy & Waivers Disclaimer of Endorsement

Reference herein or during the conference to any products, services or expressed ideas does not constitute or imply endorsement or recommendation by MSNA.

# Anti Trust Policy Statement

It is the policy of MSNA and it is the responsibility of every Association member and participating school food industry organization to comply in all respects with federal and state antitrust laws. No activity or discussion at any Association meeting or other function may be engaged

in for the purpose of bringing about any understanding or agreement among members that may violate or appear to violate the antitrust laws, including but not limited to raise, lower or stabilize prices, to regulate production; to allocate markets; to encourage boycotts; to foster unfair trade practices; to assist monopolization; or to in any way violate federal or state antitrust laws. Any questions regarding the meaning or applicability of this policy or concerns should be brought to the attention of MSNA.

# About MSNA

Mission: MSNA is a state organization of school nutrition professionals committed to advancing school meal programs through education and advocacy





- · Collaboration, Relationship Building and Teamwork
- Caring Commitment and Service
- Lifelong Wellness and Healthy Lifestyles
- Passion for Lifelong Learning and Professional Development
- · Integrity and Ethics

Core Purpose: Well-nourished students prepared for success.

# **Conference Etiquette**

Although the conference is fun and exciting, it is also a professional meeting. Business casual attire is appropriate during the conference. Please arrive promptly at all sessions and events and stay until they conclude. Please show respect for everyone by keeping conversations to a minimum during all sessions. Members are asked to demonstrate good judgment and courtesy to fellow members and staff. For security purposes you must wear your name badge at all times. Attendees will NOT be allowed to pick up other attendees badges/materials. You will not be allowed in the sessions if you do not have your badge visible. Your cooperation is appreciated!

# **Exhibit Hall Etiquette & Policy**

The Exhibit Hall is guaranteed to be a great experience for all members, but can also be a bit overwhelming, especially for first timers! With all the different exhibitors and food to see and taste, it is important to keep in mind that it is where business is the top priority. We want you to be prepared and make sure you have a great experience in the exhibit show

- Interact with exhibitors in an effective & respectful manner. Be honest about your program's needs and listen to what solutions they have to offer.
- · Please do not abuse the free samples and printed promotional items. Ask for extras if needed
- Be aware of your district's policy for personal acceptance of contest prizes from exhibitors.

No matter what your job title and responsibilities, all school nutrition team members are expected to be the ambassadors of their profession and demonstrated experts in the business. Exhibitors return every year due to the dividends that their involvement brings. With your help, they will see that participating in the MSNA exhibit show is a great investment, ensuring that it is the best resource available to you!

• Exhibit Hall attendees will need an identification badge. Anyone without an identification badge will be directed to the registration area for verification as a paid attendee. A replacement badge may be purchased for a fee. ... continued on page 4

# Conference Etiquette Cont.

- · No complimentary exhibit hall passes will be given out. Any other special situation/requests must be made or arranged in advance by the MSNA President.
- · No one under age 16 will be allowed on the floor show at any time, for any reason.
- · For safety reasons, no rolling bags are allowed.

\*\*If you purchased a <u>director/purchaser badge</u>, a special exhibit period has been set aside for you to walk the aisles and network with the vendors. Director/purchasers can be on the floor from 9:15am-11:30am, as well as during regular hours.

#### **Event Photography Waiver**

Attendance at the MSNA Conference constitutes an agreement by the registrant for MSNA to take and use photos, video and audio tapes in public spaces during the conference and related events. MSNA may make photographs, videos or recordings of MSNA events, which may include the likeness or participation of attendees, and reproduce them in future educational, news or promotional materials. whether in print, electronic or other media, including the MSNA website and its social media channels. Attendance at the MSNA conference constitutes a waiver and release to any claims against MSNA and its board, members, and representatives, as well as granting MSNA permission to make, use, and distribute such items, without payment or compensation.

# Cancellations & Schedule Changes

Circumstances beyond MSNA's control—weather, transportation difficulties or last-minute cancellations by program participants (speakers, presenters)-may necessitate changes in the scheduling or presentation of events and/or programs or even cancellation of a particular scheduled event or speaker. MSNA cannot be responsible in any way to any conference attendee for any disappointment, inconvenience or "loss" caused by such an eventuality.

#### **Event Food Waiver**

Participation in MSNA's 2023 conference may give rise to occasional instances of loss or injury. Except as may result from the deliberate actions of the Association, MSNA does not and cannot assume any liability for adverse reactions to food, beverages, physical conditions, products, machinery, or other individuals one may encounter while visiting the Exhibit Hall and participating in MSNA-related activities. Consumers who are concerned with food allergies or dietary restrictions must be aware of this risk, and attendance at the MSNA Conference constitutes an agreement to waive and release any claims against MSNA, its staff, members and representatives arising from allergic conditions or dietary

Learn more at www.mnsna.org | Minnesota School Nutrition Association Annual Conference

# Tips for First Time Attendees

If this is your first time at the MSNA conference, WELCOME!



MSNA is your professional organization, and we are confident you will leave this event with a wealth of information to help you in your schools. Here are a few hints for getting the most from the conference:

- Look through your materials This conference booklet includes the Conference program
- Download the Conference App Download the "Visit Greater St Cloud" app to see the full schedule, as well as speakers, restaurants and places to explore in St. Cloud, and more! Downloading the app is not required, but is highly recommended
  - How do I download the app?
    - Navigate to your phone's App Store.
    - Search for the app "Visit Greater St. Cloud" and download.
    - When you open the app, navigate to the menu and select "Events."
  - Choose the 2023 MN School Nutrition Association event.
- . Don't be shy Introduce yourself to other MSNA members. You will find them to be valuable resources for you both at the conference and in the future. Name badges give you a wealth of information to help you get to know your fellow conference attendees. The name on the badge tells you who the MSNA member is and where they are from.
- Be punctual We value your time. Unless something unavoidable occurs, our events begin and end on time. We do not have assigned or priority seating, so please plan to arrive at meetings a little early to reserve your spot and get settled.
- Check out the exhibitors Take some time to explore the exhibit show floor and see what they have to
- Fill out your conference and speaker evaluations MSNA appreciates your comments and reviews all feedback! You will have the opportunity to review individual sessions during and after the conference, and you will be emailed a comprehensive survey following the conference.
- Take what you learn home MSNA encourages members attending the conference to share with your colleagues what you learned
- . MSNA is YOUR organization We are a diverse group of people with one goal in mind: providing the best possible training and experience for our members. You will find your fellow MSNA members and staff ready to help you reach that goal.

Enjoy the conference & please let us know if/ how we can help!

### Professional Standards & SNA Certificate Program

A tracking form for sessions is included in your registration packet. All general sessions and workshop sessions have been coded for SNA and Professional Standards. Note: not all credits earned at Annual Conference will meet the USDA Professional Standards. Each member is responsible for maintaining documentation on all CEUs earned. MSNA will not track your hours

Learn more at www.mnsna.org | Minnesota School Nutrition Association Annual Conference

# Things to Know

# Conference App

To stay connected at the conference, MSNA is partnering with Visit Greater St. Cloud for you to find all the conference materials in the palm of your hand. You will be able to access the conference information and access maps of the RECC and St Cloud. Scan the OR code to download the App to maximize your conference experience! Once downloaded, select the 2023 MN School Nutrition Association event.



# Social Media

Find MSNA on Facebook & YouTube! Use hashtag #MSNA2023 to stay connected!





MNSNA Minnesota SNA

# Meal Vouchers

Each registered attendee will receive two \$10 meal vouchers for Monday, August 7th - Wednesday, August 9th. These youchers will be good at the St. Cloud restaurants listed below only and cannot be redeemed for cash. The discount is only good for food items, no alcohol. You may combine the vouchers but no cash back is allowed.

\*\*Voucher is good for food, non-alcoholic beverages & tax, and each attendee agrees to pay any amount over the \$10.00 or provide an additional vouche

\*\* Voucher is not valid with any other coupons or discounts

# DOWNTOWN:

7 West TapHouse Arroy Thai & Filipino Restaurant Firehouse Subs Green Mill Restaurant & Bar Herbalife Flat Iron Nutrition Jules' Bistro MC's Dugout Bar & Grill

# DOWNTOWN CONT.

Mexican Village Olde Brick House The White Horse

# WEST SIDE:

House of Pizza West Texas Roadhouse



# **Education Scholarship Fund**

We are raising money for the MSNA Education Scholarship Fund. Purchase a \$2 ticket and enter to win one of multiple baskets donated from friends of MSNA. Baskets are on display in the registration area. Winners will be announced at the Wednesday General Session. YOU MUST BE PRESENT TO WIN.

# Awards Program

We will celebrate the outstanding contributions MSNA members have made during the opening general session on Monday, August 8. The awards will include MSNA Manager of the Year, Employee of the Year, Hero Award and Hero Site Award.

# 2023 Conference Committee

MSNA extends a special thanks to the Annual State Conference Committee members for their commitment to the 2023 program & events. They have devoted their time and energy to make the 66th Annual State Conference a chance for Adventure to Await with MSNA

# Conference Chairs

Julie Kronabetter, Burnsville-Eagan-Savage ISD Ashley Schneider, Moorhead Area Public Schools

Cheryl Pick, Foley Public Schools

# Executive Director & Staff

Margaret I. Winchell, Fusion Learning Partners Noelle Hulshizer, Program & Comm. Coordinator, Fusion Learning Partners

# Workshops

Callie Neumann, Chair, Anoka-Hennepin School Paige Albrecht, Co-Chair, Forest Lake Schools Kathy Berg, St. Timothy's School Kathy Faust, Crosslake Community School Kim Hinrichs, Buffalo Hanover Montrose Schools Bobbi Varichak, Willmar Public Schools

# Registration

Rynetta Renford, Bloomington Public Schools Kerry Peterson, Murray County Public Schools

Aaron Krulc, Minneapolis ISD Tami Johnson, Land O'Lakes John Jurichko, ATSR

# Amy Thering, Anoka-Hennepin Schools

#### Industry Representative John Jurichko, ATSR

# MDE Representative Nicole Barron

# Education Scholarship Fund Denise Stawarski, St. John's School

# Decoration/Floral

Lori Landowski, Foley Public Schools Vanessa Waller, Anoka-Hennepin Schools

# **Industry Elite Sponsors**

A special thank you to our Industry Elite members. We have been able to provide exceptional events and workshops for this conference due to their support throughout the year.

- Daly & DeRoma Group, General Mills
- Hollander Company
- IFD Foodservice Distributor National Food Group Peterson Farms Fresh

- · Rancher's Legacy

· John Hopkins University

Orono Area Schools

RealTime Solutions

Princeton Public Schools

Land O' Lakes

LINO

- J.R. Simplot
- TriMark Minnesota Vader & Landgraf
- · The Yes Group

# **Workshop Sponsors**

Thank you to the following companies/schools that have donated their services to provide exceptional workshops. · Hugh's Gardens LLC · Red Wing Public Schools Institute for Agriculture and Trade Policy
 Irinox North America

- Bridgeton Board of Education
- Buffalo-Hanover-Montrose Schools Burnsville-Eagan-Savage Schools
- Cambro Manufacturing
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- Carrie Frank Consulting CenterPoint Energy
- CJ Public Relations
- Curate Ferndale Market
- Foley Public Schools Food Safety Guy
- Forest Lake Area Schools General Mills
- GVM Food Marketing
- Hobart Warewash
- Hollander
- · Public Employees Retirement Association

Mankato Area Public Schools

Minnesota Agriculture in the Classroom

Minnesota Department of Education

MN Association of School Business Officials
 Minnesota Department of Agriculture

- Prior Lake Savage Area Schools
   ProTeam Foodservice Advisors
- The Good Acre

Schools

Tracy Area Schools University of Minnesota

· Renewing the Countryside

Robbinsdale Area Schools

Rochester Public Schools

Roseville Area Schools

Rosemount-Apple Valley-Eagan

Spring Lake Schools St Cloud Karate / Tai Chi Instruction

- Vader and Landgraf
   Wayzata School District
- Wholesome Minnesota
- Willmar Public Schools
- · Zepole Restaurant Supply Co

# 2023 Executive Board of Directors



Cheryl Pick



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**Public Policy Chair** Darcy Stueber, SNS



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Emily Malone

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**Education Chair** 

Kathy Faust

Crosslake Community School



MSNA Executive Director Margaret I. Winchell Fusion Learning Partners



Learn more at www.mnsna.org | Minnesota School Nutrition Association Annual Conference

# Featured Speakers



Monday, August 7, from 8:00am - 10:30am Energy Mastery Expert and Bestselling Author Terry Haws A, 1 CEU Hour

Get ready for an energy experience! Energy is a critical skill that leads to solid resilience and hard results... we can't wait for you to listen to Kristen on Monday, August 7th!

Kristen Brown is an energy mastery expert and best selling author who helps you get charged up even during change and stress. She spent 15years in corporate leadership roles and today continues her work with companies around the world as a keynote speaker. She has appeared in media like Live with Kelly, Forbes, Working Mother, Psychology Today, and more. Her biggest faults - she is an occasional know-it-all and frequent wine aficionado. She lives in Minneapolis and loves hiking, anything on, in, or near water, and hanging with her dog and daughter.



Wednesday, August 10 from 10:30am - 12:15pm Sports Broadcaster & Former Collegiate Athlete Terry Haws A, 1 CEU Hour

Growing up in poverty in a racially-blended family created social dilemmas for Lea at a young age. She learned that when your family doesn't fit the mold, you have to get comfortable breaking the mold. It was one of her first Wins in Life.

Lea began her basketball career in her junior year of high school, and after only two years, went on to play Division I basketball at the University of Minnesota. Surrounded by coaches and teammates while doing what she loved was transformational. She developed an appreciation for the critical role process plays in achieving your goals.

Lea transformed her success on the court into a sports journalism career on ESPN's national WNBA broadcast team. Lea is a game analyst for the Minnesota Lynx and a television sideline reporter for the Minnesota Timberwolves on Bally Sports North. She also covers Minnesota state high school basketball tournaments. As a motivational speaker, Lea challenges athletes, coaches, and business professionals to rethink winning at all costs. Lea founded Rethink the Win in 2015 to help preserve a healthy environment for athletes to thrive in. She was also named to the 2023 Twin Cities Business 100 list. Lea is the only Minnesotan to sit on the Board for Bell Bank.

Learn more at www.mnsna.org | Minnesota School Nutrition Association Annual Conference

# 2023 Education Sessions

MDF Representative

Minnesota Department of Education

# Sunday, August 6

# 8:00 am - 12:00 pm Session

ServSafe Renewal Course (Limited spots available, separate registration required) Presenters: Michelle Hill, CFP Council II Allergen Committee Co-Chair, Culinary Allergens SP, FoodSafetyGuy Location: Opportunities Suite (1st floor)

Key Area 2: Operations, Target Audience: All

4-hrs/4-CEUs/MDH-approved. MN CFPM Registration - Renewal Class. The certificate that is issued must be sent to MDH, along with your Yellow Renewal Notice or the MDH "CFPM Renewal Application Form" in order for you to be listed in the MDH's MN CFPM Registry, which is required by the MN Food Code.

# 12:30 pm - 6:00 pm Session

Presenters: Michelle Hill, CFP Council II Allergen Committee Co-Chair, Culinary Allergens SP, FoodSafetyGuy Location: Opportunities Suite (1st floor)

# 1:00 pm - 5:00 pm Session

SNS Exam (Separate registration required) Proctors: Jean Ronnei, Amy Kimmel Location: Wilson Suite (2nd floor)

# 5:00 pm - 6:00 pm Session

House of Delegates Location: Herberger Suite 1 (2nd floor)

# Don't forget about the Annual Conference Service Project!

180 Degrees is a nonprofit organization that provides an Emergency Youth Shelter located in St. Cloud for youth in crisis. 180 Degrees creates safe spaces and services that honor each individual's healing journey.

Check the MSNA website for a <u>list of items</u> that 180 Degrees is accepting. Please consider donating a few of these items! When you bring them to the conference, there will be tables in the registration area for drop off Monday-Wednesday



# 2023 Education Sessions

7:00 - 8:15 AM | Breakfast (Glenn Carlson)

Monday, August 7

8:00am - 10:30am | Opening Session with Featured Speaker, Kristen Brown (Terry Haws A)

# 10:45am - 11:45am Session Block 1

# Deeper Dive into Leadership & Harnessing Your Energy

Presenters: Kristen Brown Location: Terry Haws A (1st floor), Target Audience: All Key Area Four: Communications/Marketing

A deep-dive following her keynote presentation

# Hot Topics in School Nutrition

Presenters: Jean Ronnei, Debbi Beauvais

Location: Opportunities Suite (1st floor), Target Audience: Director, Manager

Key Area Two: Operations

As the past 3 years have shown, it seems like there is no challenge school nutrition professionals cannot conquer. Current emerging hot topics are staffing challenges, inflation, decreased participation rates, unpaid meal debt, changing regulations, and ongoing year both in issues. We know that talking through these issues with a community of deducated professionals is a proactive way to remain solutions-oriented. Join us for a MN-focused facilitated conversation built on the Hot Topics session held at SNA's School Nutrition Industry Conference in January 2023.

# Blast Chilling for K thru 12

Presenters: Bayne Harvey, Michael Marsh

Location: Stockinger Suite (2nd floor), Target Audience: Director, Manager

Key Area Two: Operations

We will cover the benefits of blast chilling in today's school kitchens

# MSNA Advocacy in Action

Presenters: Sam Walseth, Darcy Stueber

Location: Wilson Suite (2nd floor), Target Audience: All Key Area Three: Administration

/SNA's Public Policy Legislative Committee has been busy. Join us for a debrief session on the 2023 state legislative session and a bok at what might be ahead for school nutrition programs legislatively.

# Add Spice and Flavor to Savor!

Presenters: Warren DeShields

Location: Herberger Suite 1 (2nd floor), Target Audience: Manager, Employee

Kev Area One: Nutrition

School nutrition regulations are changing, and it will be challenging to make tasty foods as we know it. We'll discuss spice blends and flavoring techniques that will make your students savor your food like never before.

# Personal Safety

Presenters: Bev Gustafson

Location: Herberger Suite 2 (2nd floor), Target Audience: All

Key Area Three: Administration

Learn body movements to avoid harmful situations and easy techniques to get yourself released from simple grabs

11:45 am - 12:30 pm Lunch

### 12:45pm - 1:45pm Session Block 2

Always an Adventure: Roundtable Topics for Nutrition Staff (REPEATED AT 2:00 PM)

Presenters: Dale Winham, SNS

Location: Glenn Carlson (1st floor), Target Audience: Employee

Key Area Two: Operations

Small group discussions will be facilitated, including prompts related to key areas for nutrition staff, Listen, learn and share best practices related to personnel, equipment, food production and meal service from peers, discuss tangible ideas that can be applied in operations including menu ideas, and network with other district staff.

### MDA Farm to School Grants: Getting Started on Your Proposal!

Presenters: Kate Seybold, Emily Mehr, Erin McKee

Location: Opportunities Suite (1st floor), Target Audience: Director, Manager

Key Area One: Nutrition

Learn how the Minnesota Department of Agriculture's (MDA) Farm to School grants can help kickstart or grow your Farm to School purchasing! MDA Cean in which meliminates uppartition of agriculture's (woldy) rain to school grains can be provided in the provided reinhulsement to schools for purchasing Minnesota-grown and raised foods for use in school meal programs. This session will provide a brief overview of the grant program, examples of innovative past projects, and tips and tricks for effective grant writing. Then, attendees will get to apply what they learn and begin their schools grant proposal during this interactive workshop. Participants are encouraged to bring laptops, but pen and paper will work too. Former grant recipients will be on-hand to share their successes and answer your questions.

#### Smart Kitchen Budgeting

Presenters: Matthew Cautin

Location: Stockinger Suite (2nd floor), Target Audience: All

Kev Area Three: Administration

Food service directors and kitchen staff in a post-Covid world face many obstacles, from labor shortages, to increasing cost of goods and environmental sustainability concerns. This session will focus on leveraging automation in the dish room to help balance budgets, maximize labor, and allow employees to focus on what matters most, the students.

#### Adventure Awaits for Directors and Managers

Presenters: Michele Hawkinson

Location: Wilson Suite (2nd floor), Target Audience: Director, Manager

Key Area Three: Administration

If you are a newer director or manager, this session is for you. There will be a panel of experienced experts on all areas of School Food Service, open to answers all of your questions.

# Ask the Experts: A Panel Discussion on Commercial Foodservice Equipment for Schools

Presenters: Ann Lovcik, Hoobie Eskuri, Patrick Zylla, Tim Kovacs, Jackie DeRoma

Location: Herberger Suite 1 (2nd floor), Target Audience: All Key Area Two: Operations

When it comes time to replace foodservice equipment: who to turn to for advice, what should be considered, and what resources are available? Join this panel of foodservice industry partners for a learning discussion on the latest industry equipment developments and best practices that can help you save time and money, as well as increase productivity and efficiency of your foodservice operation

#### Communications Tips to Cut the Confusion around Universal Meals

Presenters: Elizabeth Cowles

Location: Herberger Suite 2 (2nd floor), Target Audience: Director, Manager

Kev Area Four: Communications/Marketing

Learn strategies to communicate the impact of MN's new free meals for all program within your community. Whether changing back from paid to free, updating processes or promoting the benefits of continued free meals for all, your communications can support your mission via media, social media and through other creative tactics.

#### 1:45 pm - 2:00 pm Break

Learn more at www.mnsna.org | Minnesota School Nutrition Association Annual Conference

### 2:00 pm - 3:00 pm Sessions Block 3

Always an Adventure: Roundtable Topics for Nutrition Staff (ALSO HELD AT 12:45 PM)

Presenters: Dale Winham, SNS

Location: Glenn Carlson (1st floor), Target Audience: Employee

Kev Area Two: Operations

Small group discussions will be facilitated, including prompts related to key areas for nutrition staff. Listen, learn and share best practices related to personnel, equipment, food production and meal service from peers, discuss tangible ideas that can be appli operations including menu ideas, and network with other district staff.

# Buying In: Committing to a Culture of Safety in School Food Service

Presenters: Royal Dahlstrom, Danny Thering

Location: Opportunities Suite (1st floor), Target Audience: All

Kev Area Two: Operations

Chef Royal Dahlstrom, who has 35 years of experience as an Executive Chef in restaurants, colleges, and B&I accounts, plans to review what it takes to implement a quality safety culture in a food service operation.

# From Hire to Retire (REPEATED AT 3:15 PM)

Presenters: Jenelle Thelen

Location: Stockinger Suite (2nd floor), Target Audience: All

Key Area Three: Administration

This program is designed for new PERA members, those who are close to retirement, and everyone in between. The PERA pension will be discussed in detail, including how it fits into an overall retirement plan

# Farm to School Success Stories

Presenters: John Peterson

Location: Wilson Suite (2nd floor), Target Audience: Director, Manager

Key Area One: Nutrition

Hear real stories of how schools are featuring local foods in their menus. This panel discussion will feature third-generation local turkey farmer, John Peterson, in conversation with a school and distributor partners. You'll learn how to find and source local for well as gain ideas for incorporating local ingredients into your menu.

### Take a Journey Far & Wide: Roundtable Topics for Directors (REPEATED AT 3:15 PM)

Presenters: Spencer Fischer, Katie Wahl, Michelle Sagedahl

Location: Herberger Suite 1 (2nd floor), Target Audience: Director

Kev Area Three: Administration

Hear the adventures from other Directors in planning, staffing, purchasing and running a successful operation in a small group roundtable discussion. Discuss with your table: 1) Mise En Place-Do I have what I need to be successful in the coming school year? 2) Recruiting and Retaining- What techniques do you encourage to keep a happy staff? and 3) Relationships and Rapport- Working with other departments from facilities to building administrators and cabinet members to school boards

# 3:00 pm - 3:15 pm Break

### 3:15 pm - 4:15 pm Sessions Block 4

Man Against Machine Presenters: Carrie Frank, Todd Anderson, Patrick Zylla Location: Glenn Carlson (1st floor), Target Audience: All Key Area Two: Operations

Whether doing scratch cooking or speed-scratch cooking, find out how to incorporate fresh (farm fresh) foods easily while saving time and labor. Attendees will learn about how to use a Combi Oven, Tilt Skillet, Immersion Blenders, and specialty equipment for cutting fruits and vegetables more easily. Attendees will also learn handson knife skills

# Session Block 4 continued on next page

Learn more at www.mnsna.org | Minnesota School Nutrition Association Annual Conference

# 3:15 pm - 4:15 pm Session Block 4 continued

# Tips To Receive and Store Food While Reducing Food Waste

Presenters: Laurance Anderson Location: Opportunities Suite (1st floor), Target Audience: All Key Area Two: Operations

In this session you will learn tips on how to improve your receiving and storage system while reducing food waste.

# From Hire to Retire (ALSO HELD AT 2:00 PM)

Presenters: Jenelle Thelen Location: Stockinger Suite (2nd floor), Target Audience: All Key Area Three: Administration

This program is designed for new PERA members, those who are close to retirement, and everyone in between. The PERA pension will be discussed in detail, including how it fits into an overall retirement plan.

Chapter Chatter Presenters: Cheryl Pick, Loriann Landowski Location: Wilson Suite (2nd floor), Target Audience: All Key Area Four: Communications/Marketing

Come and join us to learn more about what is happening in your chapter and/or if you would like to be part of a chapter

# Take a Journey Far & Wide Roundtable Topics for Directors (ALSO HELD AT 2:00 PM) Presenters: Spencer Fischer, Katie Wahl, Michelle Sagedahl

Location: Herberger Suite 1 (2nd floor), Target Audience: Director

Hear the adventures from other Directors in planning, staffing, purchasing and running a successful operation in a small group roundtable discussion. SEE THE FULL DESCRIPTION FROM THE 2:00 SESSION.

Let's Talk Farm to School: Buying and Serving Local Presenters: Kate Seybold, Jayme Anderson Location: Herberger Suite 2 (2nd floor), Target Audience: Director, Manager Key Area One: Nutrition

New to Farm to School and not sure where to start? Wanting to increase your local food purchasing, but feeling bogged down by questions or roadblocks? This is the session for you! This session will cover the basics of buying and menuing local food — including local food purchasing rules, food safety, menu planning, and what resources are available to you along the way. Come with questions—there will tume for discussion!

# 2023 Education Sessions

Key Area Three: Administration

# Tuesday, August 8

7:00 - 8:15 AM | Breakfast (Glenn Carlson)

# Exhibit Show, Terry Haws B&C

# Food Show: 9:15 AM - 3:00 PM

Director/Purchaser Badges Only: 9:15 AM -11:30 AM

Group A: 11:45 AM - 1:15 PM Group B: 1:30 PM - 3:00 PM

\*When not in the exhibit hall, your group will be attending a Food Demonstration Session in Terry Haws A. >>>>

# Exhibit Show, Terry Haws A Food Demonstrations

Group B: 11:45 AM -1:15 PM Group A: 1:30-3:00 PM

# Featuring:

- Upper Lake Foods Chef Rehecca
- General Mills
- Land O' Lakes

# 8:00am - 9:00am Session Block 5

# Google Drive - The Basics

Presenters: Deanna Coole

Location: Terry Haws A (1st floor), Target Audience: Manager, Employee Kev Area Three: Administration

Get a basic overview of how to navigate google drive. Learn how to create documents, save files and collaborate with colleagues. Make sure to bring your portable device and have your own login user name and password.

# More Chuck for Your Buck: Maximizing your Menus to Reduce Food Waste

Presenters: Aaron Hartman Location: Opportunities Suite (1st floor), Target Audience: All Key Area One: Nutrition

ESSER funds are expiring, schools are experiencing hiring shortages, inflation and COVID flexibilities are coming to an end — all of these things are adversely affecting school nutrition departments that are expected to do more with less. In these times, nutrition departments need to take the utmost care to fully utilize their inventory while trying to reduce school food waste. In this session, learn more about the hidden costs around school food waste and how to combat that with thoughtful menu planning and effective marketing.

# The Power of the Plant-Based Plate

Presenters: Jodi Miller Gruhn, Eva Breiland

Location: Stockinger Suite (2nd floor), Target Audience: All Key Area One: Nutrition

March was National Nutrition Month, a time to celebrate informed food choices and healthy eating habits. This year's theme, "Fuel for the Future," encouraged us to choose foods that are not only nutritious, but also sustainable. In their most recent statement, Intergovernmental Panel on Climate Change, made it dear, it's crucial to consider both the nutritional and environmental impacts of our food choices. Human health depends on planetary health. Given the sheer amount of food served in public schools, school food is a high impact opportunity for not only nourishing our children, but significantly affecting human and environmental and environmental manual control of the control of the

Local Foods, Learning and Growing Together
Presenters: Katye Geistfeld, Angela Richey, Anna Richardson, Bjorn Solberg, Melissa Larsen, Cheryl Pick, Kate Sevbold, Cynthia Johnson

Location: Wilson Suite (2nd floor), Target Audience: Director, Manager Kev Area One: Nutrition

MN Thursdays has long been a movement for school districts in our state to focus on foods grown and/or made locally. It is a way to educate guests about where food comes from, while supporting local growers and food systems. But procuring and offering these freels, local foods and ingredients is not an easy test. In this roundable workshop, several MN based stakeholders and key decision makers, including local districts, growers/producers, aggregators, government agencies like MDA and other industry members who invested in enhancing fresh and local school nutrition offenings will share their real farm to school stories. Then, you will have the opportunity to join in two brief breakout discussions to address key topics with your peers with the goal of discovering how we can bring local foods to schools, by Jeanning and growing together.

# Presenting Your Program Realities to School Administrators and Boards Presenters: Debbi Beauvais, Jean Ronnei Location: Herberger Suite 1 (2nd floor), Target Audience: Director, Manager Key Area Four: Communications/Marketing

Now more than ever, it's vital that school administrators and school board members clearly understand the realities of operating your school foodservice program. During this session, ProTeam will share a host of customizable sides to help you share your story. They include milestones and points of pride, national trends, staffing implications, key district metrics, affirmations, recommandations, and challenges. Attendees will learn tricks of the trade on how to present yourself, your team, and your program in the best light — and how to handle those pesky prevers, tool.

# Better Together - Rockstar Staff Meetings

resenters: Imina Oftedahl

Location: Herberger Suite 2 (2nd floor), Target Audience: Director, Manager Key Area Three: Administration

This interactive session will help you learn how to use the 7 Norms of Collaboration tool to lead productive and inclusive meetings. The 7 Norms of Collaboration are essential skills for high-performing groups. They help groups to develop shared understanding and gracefully reach decisions. Whether you are sharing information, resolving conflicts, gathering input, or seeking a solution to a problem, the 7 Norms of Collaboration creates a guide for how to work as a cohesive group at every meeting.

# 9:00 am - 9:15 am Break

9:15 am -11:30 am Director/Purchaser Badge Exhibit Show Access

### 9:15 am - 10:15 am Sessions Block 6

LEAD to Succeed: Your Conflict Style Inventory (REPEATED AT 10:30 AM)

Presenters: Annette Hendrickx Derou Location: Stockinger Suite (2nd floor), Target Audience: All Key Area Three: Administration

Onflict is common in the workplace and is something many of us look to avoid, but having the proper tools to deal with conflict can make all the difference when it eventually arises. This one-hour training explores five different conflict management styles and how each is used to approach difficult conversations with coworkers and/or stakeholders. This training will provide participants with effective tools to approach conflict in the workplace to achieve more positive outcomes.

Supporting School Wellness Efforts through the Whole Child Model Presenters: Gail Anderson, Mary Schroeder, Kelly Kunkel, Terri Swartout Location: Wilson Suite (2nd floor), Target Audience: All Key Area Three: Administration

Kick-off the school year with a renewed commitment to school wellness initiatives. This session will review the key areas of Local Wellness Policy requirements and how it connects to the Whole School, Whole Community, Whole Child (WSCC) model. New resources related to the cefeteria, classroom, and family engagement will be highlighted.

Take Your School Cafeteria on a "BRAND" Journey & Hear from Others That Have Gone Before You

Presenters: Debbi Beauvais Location: Herberger Suite 1 (2nd floor), Target Audience: Director, Manager Key Area Four: Communications/Marketing

Giving a fresh look or a "Brand" to your serving areas and cafeteria is easier than you think. Come be inspired and learn how you can begin the Café Makeover Journey. Also hear from three SN Director's that have had their spaces redone. They will share their adventures in a moderated panel discussion. Attendees will also be able to ask questions of the panelists to help them plan a makeover journey of their own.

Sensory Science and Flavors in Dairy (REPEATED AT 10:30 AM)
Presenters: Joseph Dummann, Tami Johnson, Amy Takkunen

Location: Herberger Suite 2 (2nd floor), Target Audience: All Key Area One: Nutrition

An introduction into sensory science and how it helps companies make better products, with an in-depth look at dairy flavors. You will be able to 1) Describe what sensory science is, 2) Have language to describe dairy flavors, 3) Describe how sensory science is utilized by CPG companies.

10:15 am - 10:30 am Break

### 10:30 am - 11:30 am Session Block 7

MN Harvest of the Month: Tools to Grow Your Farm to School Program

Presenters: Kate Seybold, Sue Knott, Jayme Anderson Location: Opportunities Suite (1st floor), Target Audience: All Key Area One: Nutrition

Minnesota Harvest of the Month (MN HOTM) is a free farm to school marketing and education campaign that celebrates and connects the 3 °Cs of Farm to School: Cafeteria, Classroom and Community, Learn how to get involved in this new program and its statewide community! This session will provide an introduction to the Harvest of Month marketing materials, recipes for food service, and educational resources for K-12 classrooms. A panel of schools will share how Harvest of the Month has helped to support and grow their Farm to School programs.

LEAD to Succeed: Your Conflict Style Inventory (ALSO HELD AT 9:15 AM)

Presenters: Annette Hendrickx Derouin
Location: Stockinger Suite (2nd floor), Target Audience: All
Key Area Three: Administration

Conflict is common in the workplace and is something many of us look to avoid, but having the proper tools to deal with conflict can make all the difference when it eventually arises. This one-hour training explores five different conflict management styles and how each is used to approach difficult conversations with coworkers and/or stakeholders. This training will provide participants with effective tools to approach conflict in the workplace to achieve more positive outcomes.

Session Block 7 continues on the next page

Learn more at www.mnsna.org | Minnesota School Nutrition Association Annual Conference

Quality of Lunch Menus Provided through the Summer Food Service Program: Report of Pilot Analysis

Presenters: Jiwoo Lee Location: Wilson Suite (2nd floor), Target Audience: Manager, Director Kev Area One: Nutrition

This session will 1) Compare the main differences in nutritional guidelines of the Summer Food Service Program and the National School Lunch Program sponsored by the U.S. Department of Agriculture, 2) Describe areas of strengths and areas for improvement of the Summer Food Service Program, and 3) Discuss the potential role of summer nutrition in improving overall diet quality and reducing rate of summer weight gain among school-aged children during the summer months.

Sensory Science and Flavors in Dairy (ALSO HELD AT 9:15 AM)
Presenters: Joseph Dummann, Tami Johnson, Amy Takkunen
Location: Herberger Suite 2 (2nd floor), Target Audience: All

Kev Area One: Nutrition

An introduction into sensory science and how it helps companies make better products, with an in-depth look at dairy flavors. You will be able to 1) Describe what sensory science is, 2) Have language to describe dairy flavors, 3) Describe how sensory science is utilized by CPG companies.

#### 11:45 am - 3:00 pm | Key Area Two: Operations

Exhibit/Food Show (Terry Haws B & C) Group A: 11:45 AM - 1:15 PM Group B: 1:30 PM - 3:00 PM

Group B: 11:45 AM -1:15 PM Group A: 1:30-3:00 PM

Food Demonstrations (Terry Haws A)

3:15 pm - 4:30pm

Amazing Adventure Relay - Lunch Hero Style \*Win Prizes! Location: Glenn Carlson (1st floor), Key Area Three: Administration, Target Audience: All

Downtown St. Cloud Scavenger Hunt Challenge Location: Downtown St. Cloud, Download the Visit St. Cloud App to Play!

### **2023 Education Sessions**

7:00 - 8:15 AM | Breakfast (Glenn Carlson)

Wednesday, August 9

7:00 - 7:45 am Wellness Walk Led by Visit St. Cloud (meet outside Terry Haws A)

#### 8:00 am - 9:00 am Session Block 8

Bypass Menu Planning Potholes
Presenters: Rachel Bowers, Jenna Kiepke

Location: Terry Haws A (1st floor), Target Audience: Director, Manager

Navigate next year's menu and steer around common roadblocks to compliance. This session will identify the most frequently cited menu-elated findings during administrative reviews and discuss strategies to avoid them. We will build on the fundamentals of school menu planning such as meal patterns, food crediting, and proper documentation. If you need to brush up on these topics, please view the School Nutrition Essentials on the Minnesota Department of Education website.

Placing the Point of Sale First in Elementary Schools Presenters: Julie Kronabetter, Emily Malone, Karra Hartog, Bonnie Ohm Location: Opportunities Suite (1st floor), Target Audience: All

10:30 am - 12:00 pm Closing General Session Featured Speaker Lea B. Olson

Key Area Four: Communications/Marketing

2023 SNA/ MSNA Award Winners

Location: Terry Haws A

Scholarship Fund Raffle Drawing (must be present to win)

**MANAGER OF** 

THE YEAR

Deb Vera

Columbia Heights High School

Columbia Heights Schools

INDUSTRY PARTNER

OF THE YEAR

Steve Martel

General Mills

Key Area Two: Operations

Everyday is an adventure on the serving line! This session will navigate the notion of placing the point of sale FIRST in the elementary lunch serving line. Identify if this is a path to consider and the obstacles and benefits you may encounter along the way.

Session Block 8 continues on the next page

Learn more at www.mnsna.org | Minnesota School Nutrition Association Annual Conference

Congratulations, Award Winners!

9:00 am - 9:15 am Break

**EMPLOYEE OF** 

THE YEAR

Mackenzie Herbst

Foley High School Foley Public Schools

Sales 101 - Who & What are the Sales Players
Presenters: Jeremy Kurth
Location: Stockinger Suite (2nd Floor), Target Audience: Director, Manager Key Area Two: Operations

With many new directors in MN, this session breaks down the various sales channels: food distributors, brokers, manufactures, and equipment distributors, including what they do, their roles and responsibilities, and how their sales channels work together to make the director's jobs easier!

Myth-Busting Farm to School Regulations

Presenters: Jane Jewett, Sara George Location: Wilson Suite (2nd floor), Target Audience: Director, Manager

Key Area One: Nutrition

What are the rules for schools purchasing local food and for farmers and food hubs selling to those schools? We'll cover Minnesota's 'product of the farm' provision, when farmers need licenses, when they don't, what it means to get 'inspected' meat or poutry from a local farmer, and other quirks of state and federal laws pertaining to locally sourced foods.

School Finance 101 (REPEATED AT 9:15 AM)

Location: Herberger 1 Suite (2nd floor), Target Audience: All

Key Area Three: Administration

School finance is complex! This session will provide an overview of how school funding works, including types of funds, fun balances, sources of revenue and the financial side of Food Service. Please join us as we put the FUN in FUND accounting!

9:00 am - 9:15 am Break

# 9:15 am - 10:15 am Sessions Block 9

Survive and Thrive with Kitchen Confience

Presenters: Jenna Kiepke, Rachel Bowers Location: Terry Haws A (1st floor), Target Audience: All

Key Area Two: Operations

Ever wonder why your reviewer is looking at that bulletin board? This session will condense the many state and federal regulations and boil them down the key requirements you need to know at your site. Walk away with strategies to evaluate your kitchen for compliance with food safety concerns, signage requirements, and other USDA program rules.

The Importance of Communicating with your Sales Representative Presenters: Kristi Frank, Sara Herdine Location: Stockinger Suite (2nd floor), Target Audience: Director, Manager Key Area Two: Operations

Learn how a menu planner and sales rep communicate to ensure the final product of a menu is served from box to tray.

Making Farm to School Connections with Minnesota Food Hubs

Presenters: Sara George, Jane Jewett Location: Wilson Suite (2nd floor), Target Audience: Director, Manager Key Area One: Nutrition

Is your school nutrition department interested in making new connections to purchase local foods from farmers and producers in your area? Join us to learn about food hubs located throughout the state and how they can make Farm to school easier.

School Finance 101 (ALSO HELD AT 8:00 AM)

Presenters: Connie Nordquist, John Morstad Location: Herberger Suite 1 (2nd floor), Target Audience: All Key Area Three: Administration

School finance is complex! This session will provide an overview of how school funding works, including types of funds, fun balances, sources of revenue and the financial side of Food Service. Please join us as we put the FUN in FUND accounting!

The Total Cost of Over Portioning

Presenters: Deanna Cooley Location: Herberger Suite 2 (2nd floor), Target Audience: Director, Manager Key Area Three: Administration

Understanding how to figure the per ounce/serving cost of menu items or recipes and how that can impact your program financially and beyond. We will walk through written examples and practical hands on participation.

# Learn more at www.mnsna.org | Minnesota School Nutrition Association Annual Conference

**MSNA HERO AWARD** 

Natalie Sagdalen

MSNA HERO SITE AWARD



Skyview Middle School North St. Paul - Maplewood -Oakdale Schools

# **Past Presidents**

PRESIDENT Elizabeth Goodmar Eileen Reardon Rosemary Degan Margaret Dayton Mildred Troop Lillian Johnson 1957-1958 1958-1959 1959-1960 1960-1961 1961-1962 vce Bradlev 1962-1963 1963-1964 1964-1965 1965-1966 Eleanor Andersor Margaret Harris Margaret Krueger Margaret Kruege Irene Showalter Florance Trovik Emma Trick Rosemary Degan James Michaels Ethel Root 1966-1967 1967-1968 1968-1969 1969-1970 1970-1971 1972-1973 Kathryn Esler Lola Astleford 1974-1975 Edith Mary Sande 1975-1976 1976-1976 1976-1977 1977-1978 1978-1979 1979-1980 1980-1981 1981-1982 1982-1983 1983-1984 1984-1985 Louis Conrad Stella Wingert Isabel Lewis Candice Witter Kathleen Milbrath JoEllen Miner Dahn Carrison Barbara Osthus Mary Matthew Mary Matthew Lowell Swensen Shirley Erickson Mary Bonemeyer LaDonna Brummund Mary Begalle June Selk Kathleen Ebnet Karen Sommerdorf 1984-1985 1985-1986 1986-1987 1987-1988 1988-1989 1990-1991 1991-1992 1992-1993 1993-1994 1994-1995 Colette Pohlkamp Herb DeRoma Deanna Dubel 1995-1996 1996-1997 1997-1998 1998-1999 1999-2000 2000-2001 Linda Skrie Karen Overman Lonnie Voll Jim Groskopf Lonnie Voll & Jin Tina Wheeler 2002-2003 2003-2004 Kathy Burrill Annette Hendrickx Derouin 2004-2005 River Centre, St. Paul 2004-2005 2005-2006 2006-2007 2007-2008 2008-2009 2009-2010 2010-2011 2011-2012 2012-2013 2013-2014 Esther Motyka Esther Motyka Sherri Knutson Thomas Pellegrino Jean Ronnei Mary Anderson Debra LaBounty Allison Bradford Janeen Peterson Brenda Braulick

ANNUAL MEETING SITE ANNUAL MEETING STIE
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Sibley High, West St.Paul
Bloomington High, Boomington
Fairview Jr. High, Roseville
Sandberg Jr. High, Robbinsdale
Columbia Heightts High
University of MN, St. Paul
Hopkins High Edina-Morningside High ISD 281, Robbinsdale ISD 276, Minnetonka

RSD 276, Minnetwonka Hutchinson High Park Sr. High, Cottage Grove Brainerd Sr. High Jefferson Sr. High, Bloomington Park Center, Brooklyn Park Neil Armstrong High, Plymouth Mankato State College Duluth Civic Auditorium, Duluth

Dutht Civic Auditorium, Dutht Leamington Hotel, Minneapolis Kahler Hotel, Rochester Sunwood Inn, St. Cloud Radisson Hotel, St. Paul Quadna Mountain Resort, Hill City Holiday Inn, Mankato Radisson South, Bloomington Dutht Civic Auditorium, Duluth Kahler Hotel, Rochester The St. Paul Hotel The St. Paul Hotel Moorhead Sr. High Kahler Hotel, Rochester Radisson Hotel, St. Paul Holiday Inn, Mankato Holiday Inn, Duluth Civic Center, St. Cloud Northland Inn, Brooklyn Park Kahler Hotel, Rochester DECC, Duluth

DECC. Duluth Civic Center, St. Cloud Mankato Civic Center DECC, Duluth DECC, Duluth Mayo Civic Center, Rochester River Centre, St. Paul Civic Center, St. Cloud DECC, Duluth Arrowwood Resort, Alexandria DECC, Duluth Civic Center enter, St. Cloud

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Mayo Civic Center, Rochester
Rivers Edge CC, St. Cloud
Not held due to COVID-19
Rivers Edge CC, St. Cloud
Rivers Edge CC, St. Cloud

Chapter 00- Mid Minnesota

Chapter 2- Hiawatha

Chapter 4- Lake Region

Chapter 5- Lucky 7

Not Available Chapter 6- MN Valley

Not Available Chapter 8- North Ramsey

Chapter 9- North Suburban

Chapter 10- Prairie Falls Not Available

Chapter 11- South East

Chapter 12- South West Not Available Chapter 13 Crosstown

Chapter14- West Suburbar

Chapter 15- Arrowhead Not Available

Chapter 19- Dan Patch Not Available

# 2022 - 2023 Chapter Presidents

Chapter 20- SE Metro Not Available

Chapter 21- Little Crow Flaine Woolery

Chapter 22- Crow River Not Available

Chapter 23- Land of Lakes

Chapter 24- Central Granite

Not Available Chapter 25- East Central

Not Available Chapter 27- Straight River Not Available

Chapter 30- Northwes Not Available

Chapter 31- Metro Not Available Chapter 32- St. Paul

Chris Wirtz Chapter 34- Paul Bunyan

Chapter 35- River Valley

Chapter 36- Northland

# **Conference Exhibitors**

Accutemp #212 Exhibit Hall C

Affinity Sales Group Midwest #121-133 / 220-232 Exhibit Hall C Apple & Eve Baker Boy Buena Vista

Bush Brother's Beans Catallia Cavendish Farms

Cavendish Familis Cherry Central E S Foods Foster Farms Hormel Foods/Jennie-O Turkey Jack Links J.M. Smucker Co Kellogg's Red Gold Smithfield Wild Mike's Pizza

Baker Sales #213-219 / 312-318 Exhibit Hall C Country Pure Great Northern Baking Co

Jonny Pops JTM Kraft/Heinz Los Cabos Mexican Foods Marson Waffles

Nardone Bros Pizza Bix Produce

#211 Exhibit Hall C Brakebush Brothers

Exhibit Hall C

Cambro Manufacturing

Exhibit Hall C

Caulfield & Associates Exhibit Hall B Ada Valley Meats Stony Creek Dairy Simply Eggless CBQ/Old Wisconsin Mr. Tortilla

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CenterPoint Energy/Xcel Exhibit Hall C

Exhibit B

\*New addition - not included in printed booklet Cool School Cafe

Exhibit Hall C

**CORE Foodservice** #525-531 / 626-634 Exhibit Hall B Arlington Valley Aspire Captain Ken's Cloverdale Danone Harvest Hill Hershey High Liner

International Food Solutions J&J Snack Foods Michael Foods Sun Maid

Culinex Exhibit Hall B

#205 Exhibit Hall C Daly & DeRoma

Exhibit Hall B Domino's Smart Slice

Exhibit Hall C Educational Biometric

Technology #218 Exhibit Hall C

#110

EduTrak #117 Exhibit Hall C Fkon-O-Pac #617 Exhibit Hall B

Exhibit Hall B

Ferndale Market #514

General Mills #319

#411-413 Exhibit Hall B

General Parts #31n Exhibit Hall C

**GVM Food Marketing** #225-235 Exhibit Hall C Albies Amazin Raisins Bake Crafters Envv Integrated

Mission Nutrition ProView Tasty Brands Yangs

Health-e Pro Exhibit Hall C Hillvard, Inc.

Exhibit Hall B

Hobart #513 Exhibit Hall B

Hollande #419-421 Exhibit Hall B

Hoyo, SBC Exhibit Hall B

**Hubert Company** #306 Exhibit Hall C

Huhtamaki Exhibit Hall B

IFD Foodservice Distributor

Exhibit Hall C

Infinite Campus Exhibit Hall B

**IPS Rebates** #102 Exhibit Hall C

J.R. Simp**l**ot #512 Exhibit Hall B

Key Impact #101-107/202-208 Exhibit Hall C Ben's Original

Cargill Classic Delight Dr. Praeger's Froot Jooce/ Lindy's Homemade, LLC Kikkoman Kind

Marzetti McCain Mission Trident

LaCroix Sparkling Water Exhibit Hall B

Lakeland Minneapolis #116-122 Exhibit Hall C Bridgford Darlington Snacks

Heartland School Solutions Idahoan

Learn more at www.mnsna.org | Minnesota School Nutrition Association Annual Conference

# Conference Exhibitors (cont.)

2014-2015

2015-2016 2016-2017

2017-2018 2018-2019 2019-2020 2020-2021

LINO Exhibit Hall B

Mary Fish

Laura Metzger Julie Powers Wendy Knight

Maglio Produce Exhibit Hall B

Minnesota Department of Agriculture

Exhibit Hall B

National Food Group Exhibit Hall C

Nippon Shokken USA Exhibit Hall B

North Star Agency Exhibit Hall C

NutriStudents K-12 #104

Exhibit Hall C Oliver #307

Exhibit Hall C PCS Revenue Control Systems

Exhibit Hall C PepsiCo

Exhibit Hall C Peterson Farms Fresh

Exhibit Hall C PrimeroEdge

#308 Exhibit Hall C

ProTeam Foodservice Advisors Exhibit Hall C

Provender d.b.a. Deeply Rooted

Farms #518 Exhibit Hall B

Rancher's Legacy #519 Exhibit Hall B

Redco Foodservice Equipment

Exhibit Hall C

Richland Hills Farms/Sunset Orchard Exhibit Hall B

Rich Products Exhibit Hall C

Exhibit Hall C

Schwan's Exhibit Hall C

SEIU Local 284 #613 Exhibit Hall B

Street Vision Foods #328-332 Exhibit Hall C Amazing Chickpea Bongards Impossible Foods Post Consumer Brands

Sysco Western MN Exhibit Hall B

TekVision #520 Exhibit Hall B TriMark Minnesota

Exhibit Hall B

Trio Supply Company Exhibit Hall C

ADVENTURE

Tyson #620 Exhibit Hall B

Upper Lakes Foods Exhibit Hall B

Vader and Landgraf #322-324

Exhibit Hall C Vistar Minnesota Exhibit Hall B

Visualz Exhibit Hall C

Vollrath Company Exhibit Hall C

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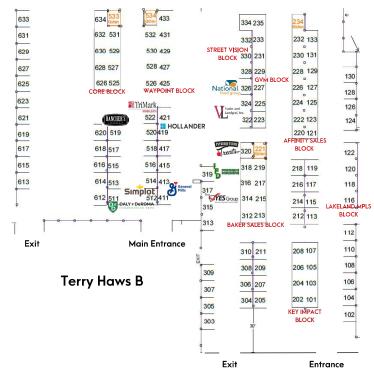
Exhibit Hall C Waypoint #425-433/526-532 Exhibit Hall B Butterball Conagra Cool Tropics

Home Market Foods Keurig Dr. Peppei Land O Lakes Pilarim's StarKist Super Bakery

Exhibit Hall C Zepole Supply Co Exhibit Hall C

The Yes Group

# Exhibit Hall Map - Terry Haws B & C



\*Elite industry members indicated by logos.

\*Map not drawn to scale.

Terry Haws C

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# MSNA 2023 Elite Industry Members























# **MSNA 2023 Industry Members**

AccuTemp Products Advanced Commercial Kitchens Affinity Group Midwest Apple & Eve ATSR Architects Bake Crafters Baker Boy Bix Produce Bongards Brakebush Brothers

Buena Vista Foods Butterball Cambro Captain Ken's Foods Cargill

Catallia Mexican Foods Caulfield & Associates Cavendish Farms CenterPoint Energy Classic Delight

ClearVu Conagra Foods Cool School Cafe CORE Foodservice Curate

Daly & DeRoma Group Dole Domino's Smart Slice

Educational Biometric Technology ES Foods Fernda**l**e Market Foster Farms General Mills

General Parts Great Northern Baking Company GVM Food Marketing Health-e Pro

Heartland School Solutions Hobart

Hollander Company IFD Foodservice Distributor Integrated Food Service IPS Rebates J&J Snack Foods

J.M. Smucker J.R. Simplot Co Jennie-O Turkev Store/Hormel Karlsburger Foods

Kellogg's Keurig Dr. Pepper Kraft Heinz

LAJ Consulting/Food Safety Guy Lakeland Minneapolis Land O'Lakes

Lindy's Homemade Los Cabos Mexican Foods McCain Midwest Dairy

MSERG Nardone Bros National Food Group North Star Agency NutriStudents K-12

PCS Revenue Control Systems

PepsiCo Peterson Farms Fresh Phoenix Marketing Pilgrims POST Foodservice PrimeroEdge ProView by Tasty Brands

ProTeam Foodservice Advisors Rancher's Legacy Red Gold Redco Foodservice Equipment Rich Products

Ritten Associates SA Piazza/Wild Mike's Pizza

Schwan's Street Vision Foods

Sunset Orchard/Richland Hills Farms Super Bakery Sysco Western MN

Tasty Brands TekVisions TriMark Minnesota Trio Supply Company

Tyson Upper Lakes Foods Vader & Landgraf Vistar Minnesota Visua**l**z Vollrath wâhiwater The Yes Group

Zepole Restaurant Supply Co

# THERE ARE MANY **GREAT BENEFITS OF BELONGING TO SNA**







# TAKE ADVANTAGE OF THE TOP 10...

- Free webinars on pertinent topics like food safety, food allergies and procurement
- Tools to help you meet and track USDA's Professional Standards requirements for yourself and
- 3 Educational conferences tailored to *your* needs and professional standards
- Marketing tools to promote your programs to parents, students and the school community
- 5 Legislative and advocacy efforts

- Certificate and credentialing programs for you and your team to grow professionally
- Relationship building with key stakeholders and industry representatives
- Protessional development scholarships for you and your
- A subscription to SNA's award winning magazine, School Nutrition
- Access to the latest news and issues from the SNA website and daily e-newsletter, SNA SmartBrief 10

Belonging to the School Nutrition Association is a smart investment in your program and your career.

www.schoolnutrition.org

 ${\it Learn more at www.mnsna.org \quad | \quad Minnesota \ School \ Nutrition \ Association \ Annual \ Conference}$ 

| Learn more at www.misna.org | Willingsola School Nutrition Association | JII Alliluai Collierence |
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# Future Conferences

# **Future MSNA Conferences**

SNIP (School Nutrition Industry Partner) Conference

November 8-10, 2023 Breezy Point Resort Brainerd, MN

# State Conference

August 4-7, 2024 River's Edge Convention Center, St. Cloud MN August 3-6, 2025 Location TBD

# **Future SNA Conferences**

| ANC     |     |
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July 14-16, 2024 Boston, MA July 13-15, 2025 San Antonio, TX July 12-14, 2026 Charlotte, NC July 11-13, 2027 Phoenix, AZ

# LAC

March 3-5, 2024 Washington DC Washington DC Washington DC March 9-11, 2025 March 8-10, 2026 March 7-9, 2027 Washington D.C.

# SNIC

January 14-16, 2024 Orlando, FL January 19-21, 2025 Phoenix, AZ January 11-13, 2026 Austin, TX January 10-12, 2027 Tampa, FL

April 25-27, 2024 Seattle, WA

# **Future SNA Events**

# National School Lunch Week

Theme: Level Up with School Lunch! Date: October 9-13, 2023



# National School Breakfast Week

Date: March 4-8, 2024

# National School Lunch Hero Day

Date: May 3, 2024

Thank you for joining us!



