

Three bright green apples are arranged on a white background. One apple is in the foreground, slightly to the right, and is the largest. Two other apples are behind it, one to the left and one to the right, both slightly smaller and partially obscured. The apples have a smooth, glossy texture and a small stem at the top.

Reflections on the 2010 Dietary Guidelines

Minnesota School Nutrition Association

August 3, 2011

**Karen Wilder, RD, MPH, LD
Director, Scientific & Regulatory Affairs
The Schwan Food Company**

Today's Agenda

- Overview of 2010 Dietary Guidelines
- Outcomes of Dietary Guidelines
- Food Industry Perspective
- Consumer Insights
- The Sodium Challenge
- A Peak behind the Curtain at Schwan



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Evolution of Dietary Guidelines

Dietary Guidelines for Americans: The Core of Nutrition Policy



1980



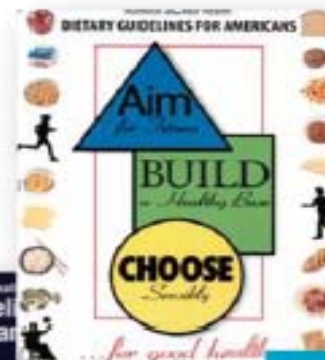
1985



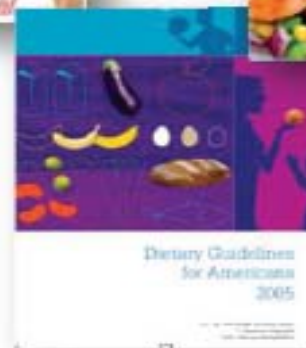
1990



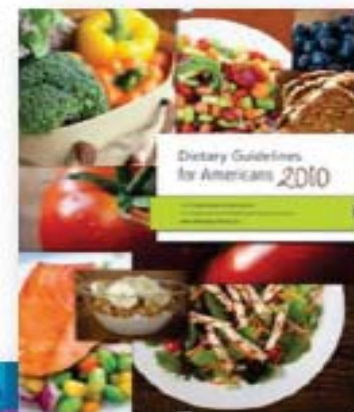
1995



2000



2005



2010

Dietary Guidelines
for Americans 2010

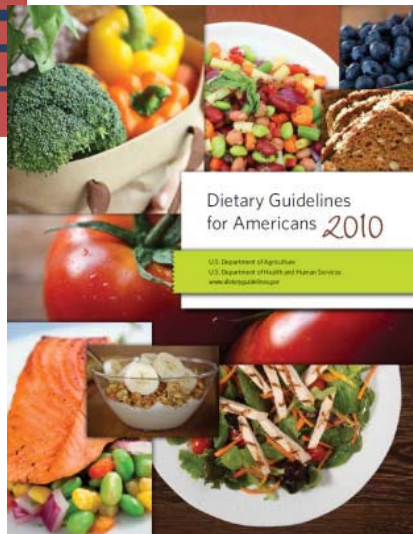
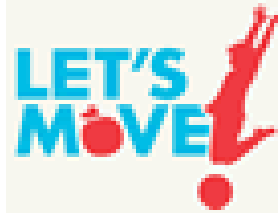
Key Directives of the 2010 Dietary Guidelines for Americans

- Reduce the incidence and prevalence of overweight and obesity by reducing over calorie intake and increasing physical activity.
- Shift to a more plant-based intake pattern focused on vegetables, fruits, whole grains, nuts and legumes.
- Significantly reduce intake of foods containing added sugars and solid fats.



Dietary Guidelines Are Implemented in Federal Nutrition Programs

Report of the
Dietary Guidelines
Advisory Committee
on the
Dietary Guidelines for
Americans, 2010



| Nutrition Facts | |
|-------------------------------|------------------------------|
| Serving Size 1 cup (228g) | |
| Servings Per Container 2 | |
| Amount Per Serving | |
| Calories 250 | Calories from Fat 110 |
| % Daily Value* | |
| Total Fat 12g | 18% |
| Saturated Fat 3g | 15% |
| Trans Fat 3g | |
| Cholesterol 30mg | 10% |
| Sodium 470mg | 20% |
| Potassium 700mg | 20% |
| Total Carbohydrate 31g | 10% |
| Dietary Fiber 0g | 0% |
| Sugars 5g | |
| Protein 5g | |
| Vitamin A | 4% |
| Vitamin C | 2% |
| Calcium | 20% |
| Iron | 4% |

*Percent Daily Values are based on a diet of other people's secrets. Your Daily Values may be higher or lower depending on your calorie needs.

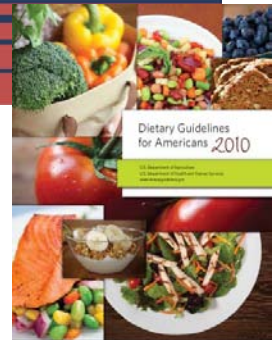
| | Calories 2,000 | 2,500 |
|---------------------------|-------------------|---------|
| Total Fat | Less than 65g | 80g |
| Sat Fat | Less than 20g | 25g |
| Cholesterol | Less than 300mg | 300mg |
| Sodium | Less than 2,400mg | 2,400mg |
| Total Carbohydrate | 300g | 370g |
| Dietary Fiber | 25g | 30g |

Outcomes from the DGAC

Overnutrition

- Energy → change dietary patterns
- and physical activity (lifestyle, behavior)
- Sodium → 2,300 mg/day (~ 1 tsp salt)
 - Recommend 1,500mg/d for at risk populations
 - Current intake averages 3,400mg/d
- Saturated Fat – less than 10% of calories (replace with more mono- and polyunsaturated fats)
- Added sugar and refined grains contribute excess calories

Report of the
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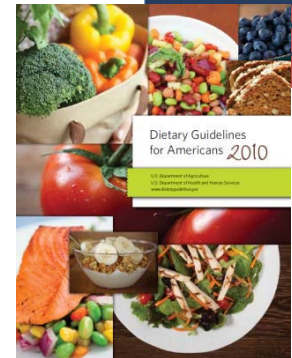
Outcomes from the DGAC

Undernutrition – nutrients of concern

- Calcium*
- Vitamin D*
- Dietary Fiber*
- Potassium*
- Magnesium
- Iron
- Folic Acid
- Vitamin B₁₂

* Of particular concern for children

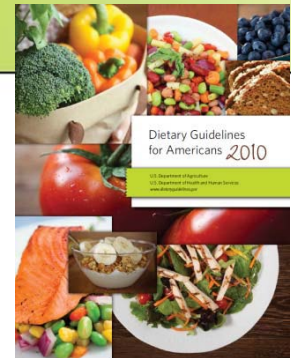
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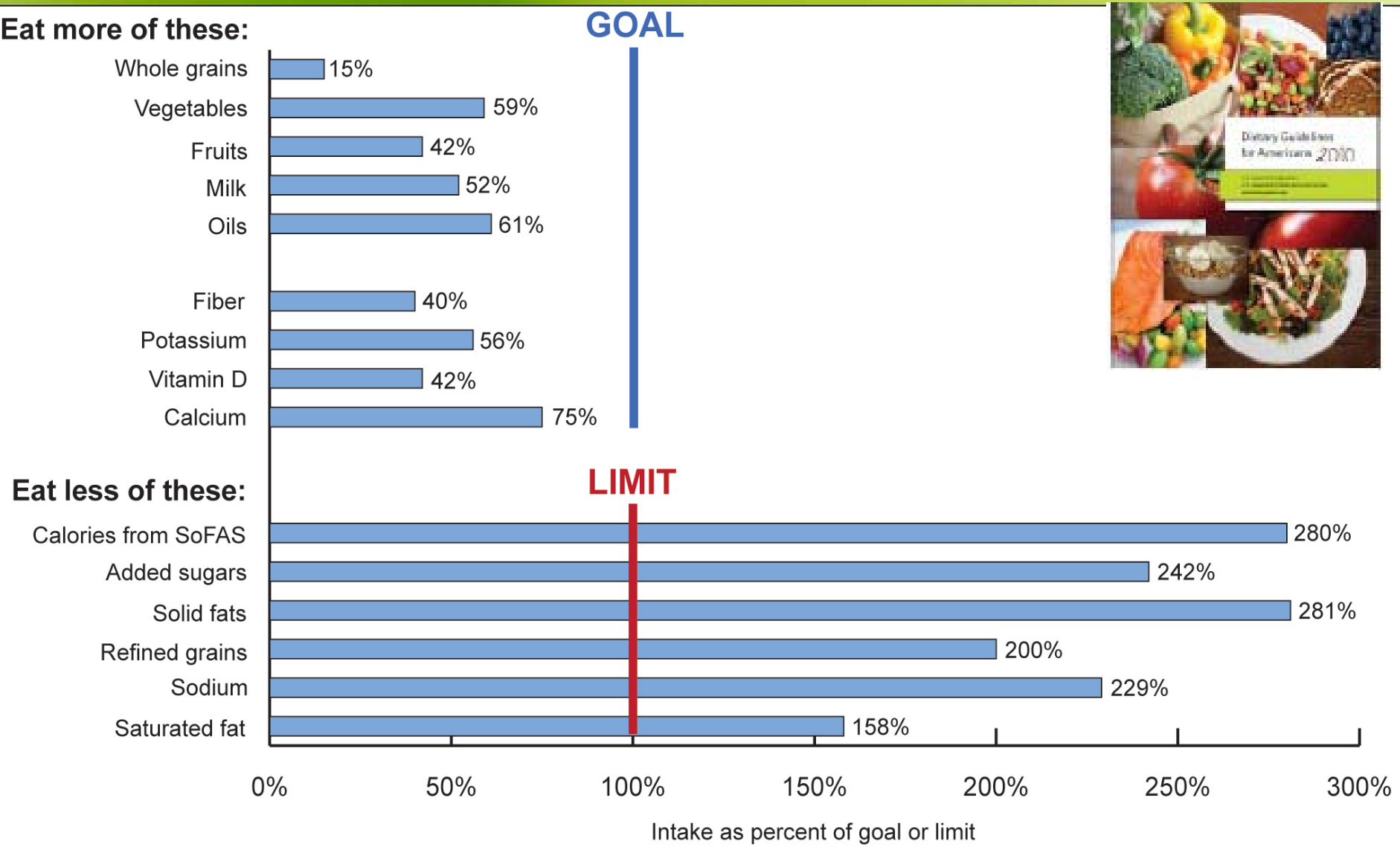
Outcomes from the DGAC

Undernutrition – foods of importance

- Fluid milk – Non-fat and 1% milk products
- Vegetables – Dark green and orange
- Fruits
- Whole Grains
- Lean meat, poultry, fish, soy, eggs
- Legumes – cooked, dry beans
- Seeds and nuts – almonds, walnuts, peanuts, pistachios
- Vegetable oils to replace solid fats



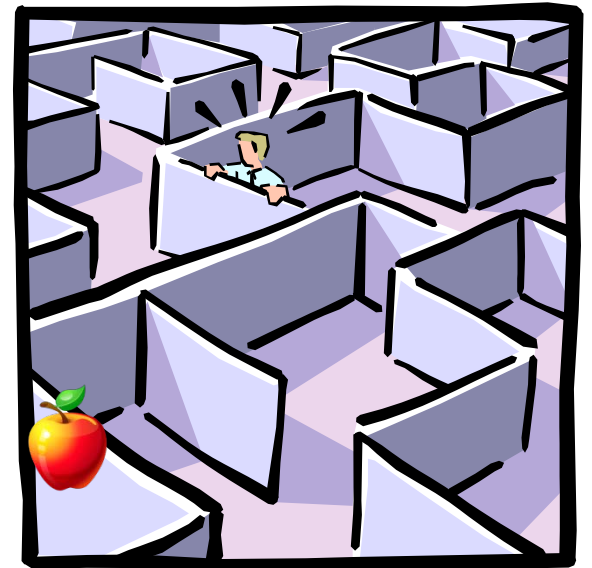
Dietary Intake vs. Recommended Levels or Limits



Nutrition Recommendations and Public Policy

Food policy must be based on Strong Scientific Evidence to:

1. Insure recommendations will improve health
2. Avoid widespread consumer confusion
3. Increase public trust
4. Monitor policy impact on diet and health



2010 Dietary Guidelines: Food Industry Perspective

- Assess consumer attitude towards nutrition and diet
- Test product concepts and protocepts
- Key challenges (opportunities) for industry:
 - Sodium
 - Saturated fat
 - Whole grains
 - Energy balance – “it’s about the calories”
 - Portion control



Drivers of Food Choices

Obvious fact to food companies

- If our food doesn't taste good, people won't buy it regardless of its health benefits.
- If people don't buy the food, there is no chance to improve health

Taste is the #1 driver influencing food choices for adults *and* kids.

Gatekeepers can engage kids by making healthy eating fun and cool.



Consumer Insights

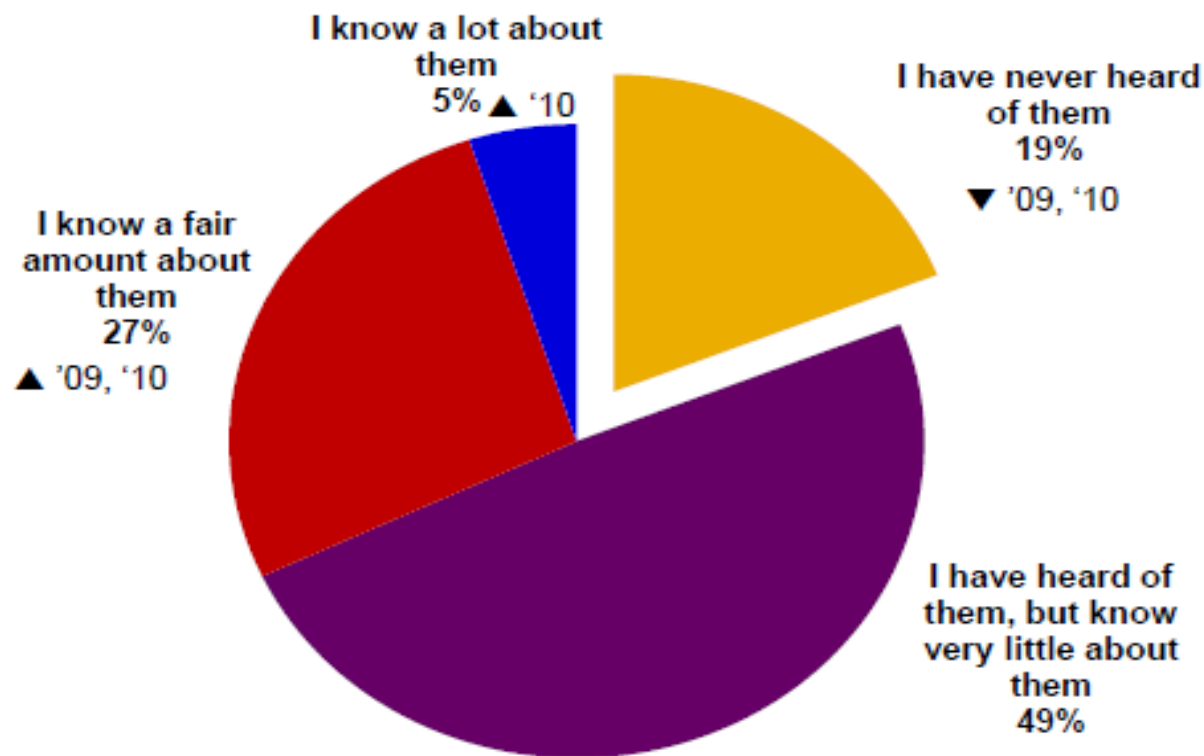
- Awareness of DGAs
- Awareness of nutrition initiatives
- Consumer attitudes about obesity



2011 IFIC Consumer Research

Familiarity with “Dietary Guidelines for Americans”

Eight in ten Americans say they have heard at least something about the Dietary Guidelines for Americans.



Which of the following best describes your familiarity with the “Dietary Guidelines for Americans,” which are the US government-approved, food and nutrition guidelines?* [Select one] (n=1000)

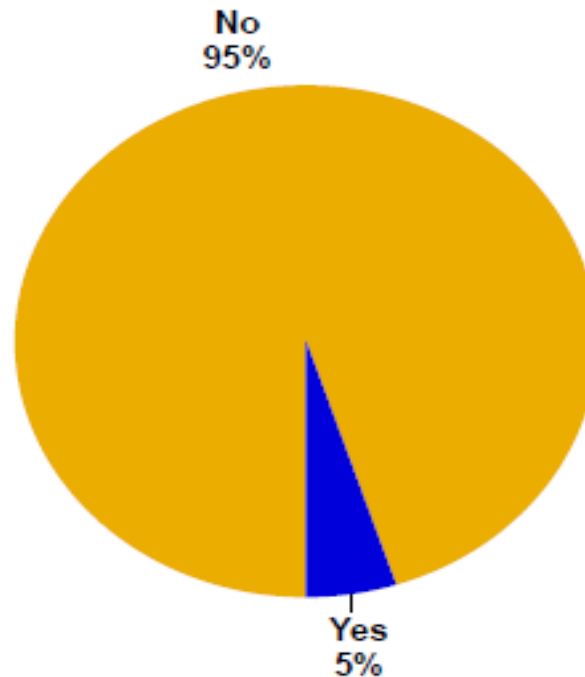
*Question added in 2009.

▲ / ▼ Significant increase/decrease from year indicated

How familiar are people with Nutrition Initiatives?

Awareness of Educational Programs

Very few Americans say they can name any specific program aside from MyPyramid and the Dietary Guidelines for Americans that provide information focused on helping families learn about healthy living.



Aside from the MyPyramid and the “Dietary Guidelines for Americans,” are you familiar with any other initiatives from government, nonprofits, or corporations focused on helping families learn about healthy living?* [Select one] (n=1000)

*Question added in 2011.

Consumers thoughts on Obesity

**Consumer awareness
is increasing**

**Looking to food
industry to do
something about it.**



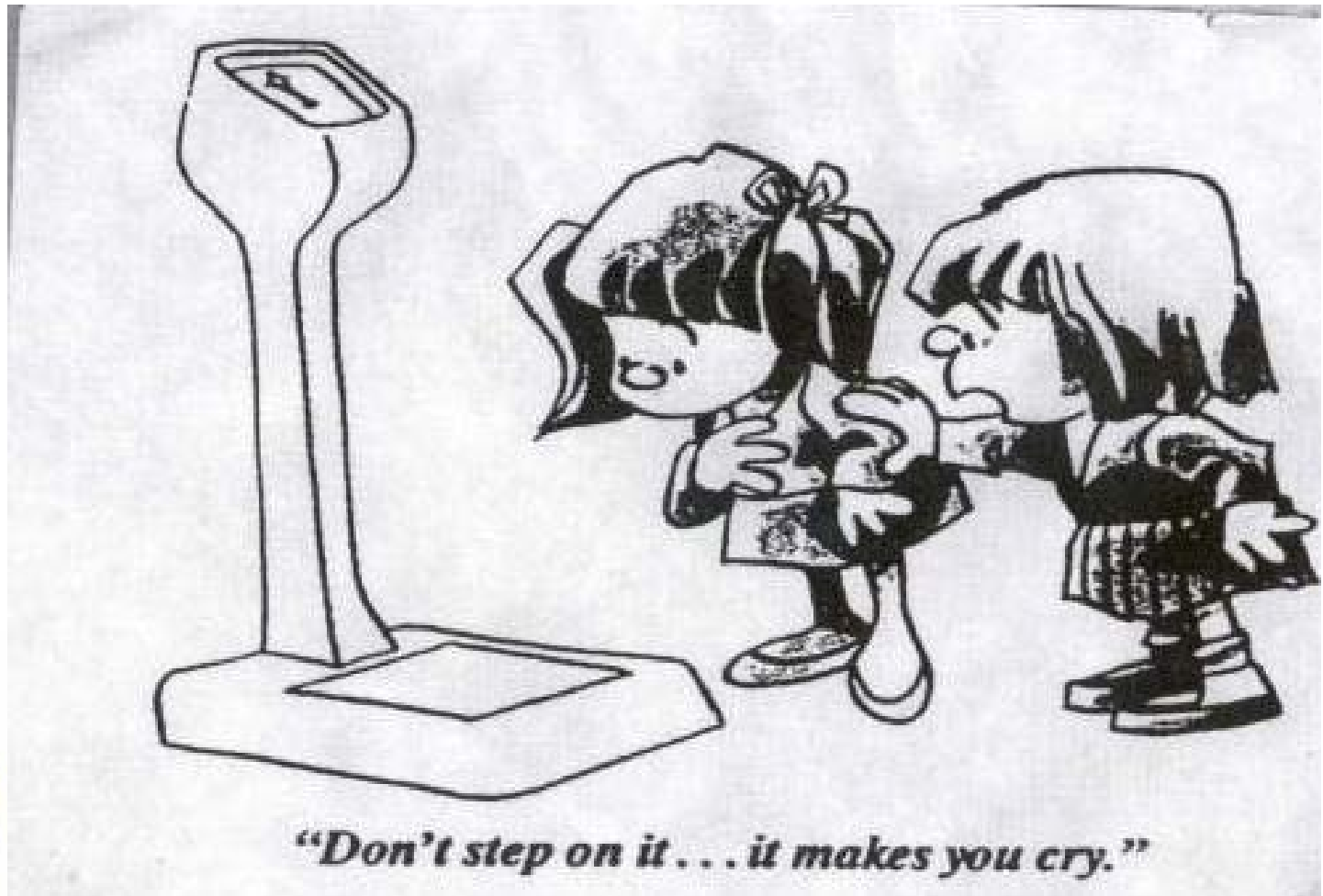
**80% of American voters
recognize childhood obesity
is a significant and growing
problem***

**More than half of voters
say that a comprehensive
program to combat
childhood obesity is worth
the financial investment***

*Source: "F as in Fat" report, RWJF, 2010

** Source: Edelman Health Engagement Pulse, 2009

It's a fine balance; keeping kids healthy and happy



Child Nutrition Reauthorization



The October 2009 IOM Report -

School Meals: Building Blocks for Healthy Children

Recommended that USDA adopt standards for menu planning that:

- Increases the amount and variety of fruits, vegetables, whole grains
- Sets a minimum and maximum level of calories
- Focuses more on reducing saturated fat and sodium



Impact on School Meal Program

- Less use of processed products with increase the need for on-site food preparation
- Manufacturers will need to create products that meet lower fat and sodium requirements
 - Reformulation of products
 - Development of new products
 - Fruits frozen without sugar
 - Low sodium canned vegetables
 - Entrees with stealth health
 - Grain based foods made with 51% whole grain



Industry Challenges - Sodium

Salt/Sodium has multiple unique functions

- Enhances other flavors
- Reduces bitterness
- Microbial safety
- Promotes development of color in cooked meat products, cereals, and bread
- Controls fermentation in cheese and related products
- Minimizes ice-crystal formation in frozen products
- Promotes firm texture in processed meats
- Provides binding strength in meats
- Improves tenderness
- Reduces cooking loss in meats
- Strengthens gluten in bread dough for uniform texture and dough strength
- Bicarbonate – leavening in baking
- Ascorbate – vitamin C source
- MSG – umami taste
- Citrate – pH regulation



A Closer Look at the Proposed Rule on Sodium for Schools

| Age/Grade Group | Baseline: Current Average Sodium Levels as Offered | Target 1: 2 years from implementation of final rule (mg) | Target 2: 4 years from implementation of final rule (mg) | Final Target: 10 years from implementation of final rule (mg) | % Change (Current Levels v. Final Target) |
|---------------------------------|--|--|--|---|---|
| School Breakfast Program | | | | | |
| K-5 | 573 | ≤540 | ≤485 | ≤430 | -25% |
| 6-8 | 629 | ≤600 | ≤535 | ≤470 | -25% |
| 9-12 | 686 | ≤640 | ≤570 | ≤500 | -27% |
| School Lunch Program | | | | | |
| K-5 | 1,377 | ≤1,230 | ≤935 | ≤640 | -54% |
| 6-8 | 1,520 | ≤1,360 | ≤1,035 | ≤710 | -53% |
| 9-12 | 1,588 | ≤1,420 | ≤1,080 | ≤740 | -53% |

What We've Learned about Sodium Reduction

We're on a journey---it will take time for palates to adapt to less sodium and ingredient technologies to advance

- There is a broad commitment to decrease sodium across multiple categories
- Focus is on major contributors
- Decreases in sodium will take time
- The DGA goal over 50% reduction will require radical changes in food intake patterns
- Need to be vigilant for unintended consequences, e.g., safety, iodine status, consumer acceptance



A few more observations...

- Combinations of line extensions and gradual reductions will continue to be important, but may not achieve DGA goals
- A more radical shift in food intake patterns may be required
- Ideal technologies are not available in many instances
- Food regulations may be a barrier
- Food safety could be compromised
- Some terminologies are potentially misleading to consumers



Partnering for Success

Together we:

- Can find ways to proactively convey positive messages of balanced nutrition
- Can be part of the solution to address childhood obesity *and* promote healthy eating among all children
- Tell your story – families want to know their children are getting the nutrition they need to do their best in school
- Will walk the talk



Peak Behind the Curtain

- In 2011-12 Schwan School Foodservice will launch 20 products that meet Healthier US School Challenge. Each provides:
 - Not more than 10% calories from saturated fat
 - Most with 51% whole grain
 - Sodium of 600mg or less per serving
 - No artificial (man made) trans fat
 - Portion control complies with recommendations



Thank you!

Question?

Contact Information
karen.wilder@schwans.com



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