

# Food Distribution Program 101 with Jeanette Johnson-Reed



# Food Distribution Program Basics

- **Overview**
  - USDA Food Distribution Program
  - Minnesota's Food Distribution Program
- **How to Participate**
  - Communication
  - Surveying
  - Tracking & Rebating
- **Planning Your Next Steps**
- **Questions and Answers**

# USDA Foods Overview

Commodity Program has a new name and logo:

## USDA Foods





# Overview

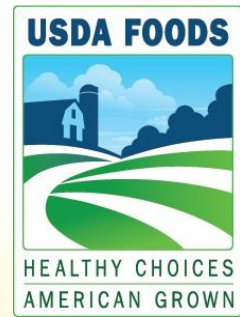
## **United States Department of Agriculture (USDA)**

- **Provide nutritious foods to our nations children by additional non-cash assistance to schools in the form of USDA Commodities.**
  - **Foods must be of Domestic origin**
- **Provide price support for American farmers by removing surplus commodities from the market.**
  - **60% of USDA Foods must be defined as surplus**

USDA Foods are helping schools meet challenges...

## USDA Foods Reflect:

- ✓ IOM Recommendations
- ✓ Meal Pattern Changes
- ✓ Dietary Guidelines for Americans

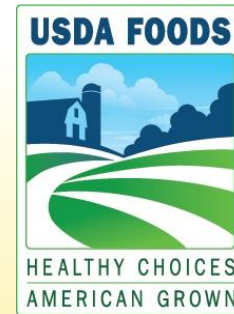


# USDA Foods

## Reducing Sodium in Cheese

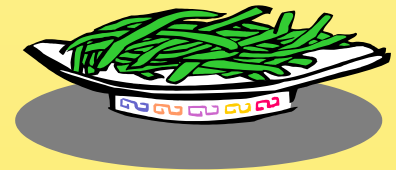
| Current Na/28g | SY12 *Na/28g | LOW SODIUM CHEESE BLEND /PROCESS PRODUCTS        |
|----------------|--------------|--|
| 422            | 240          | Cheese 30 Loaves                                 |
| 450            | 225          | Cheese Blend, Amer/Skim Milk Reduced Fat, Yellow |
| 450            | 225          | Cheese Blend, Amer/Skim Milk Reduced Fat, White  |
| 422            | 240          | Cheese, Pasteurized American, Sliced White       |
| 422            | 240          | Cheese, Process, Sliced, Yellow                  |

# USDA Foods Newest Improvements



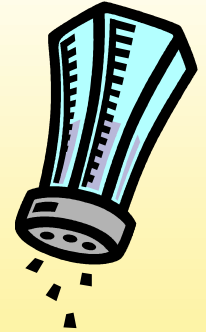
## Reducing Sodium in Vegetables

- **SY2012 - ALL** canned vegetables and tomato products  $\leq$  140mg/4 oz
- **Some vegetables with no salt added:**
  - **All Frozen and Fresh Vegetables**

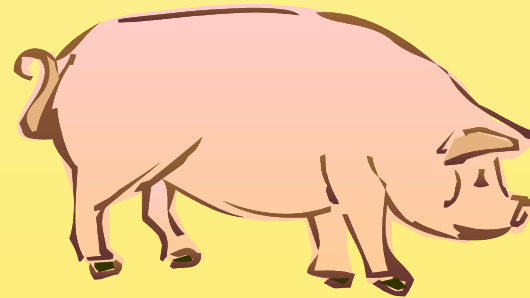
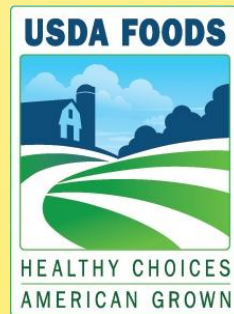


# USDA Foods: Improvements

## Reducing Sodium



- ❖ Reduced-sodium chicken fajita - 220 mg/2 oz (-28%)
- ❖ Reduced-sodium turkey ham - 460 mg/2 oz (-19%)
- ❖ Researching lower sodium ham products





# USDA Foods: Improvements

## Reducing Fat

- ✓ 96-97% lean ham
- ✓ 95% lean turkey ham
- ✓ 95% lean beef patties
- ✓ Substituted white meat for chicken skin in processed poultry products
- ✓ Eliminated trans fats in frozen potatoes
- ✓ Added a fat free potato wedge
- ✓ Low fat bakery mix
- ✓ Eliminated shortening
- ✓ Reduced fat cheese products
- ✓ Peanut Butter transfat free

# USDA Foods are helping to meet your challenges...

| Ingredient              | 100 svg | Commercial Price/ingredient | USDA Food Value/ingredient + dist costs |
|-------------------------|---------|-----------------------------|---|
| Rotini, dry Whole Grain | 20 lbs  | \$34.53                     | \$12.66                                 |
| Chicken, diced, cooked  | 20 lbs  | \$81.80                     | \$41.05                                 |
| Tomatoes, canned, diced | 2 #10   | \$7.98                      | \$7.41                                  |
| Tomato sauce, canned    | 2 #10   | \$6.73                      | \$5.55                                  |
| LMPS Mozzarella Cheese  | 5 lb    | \$12.04                     | \$7.90                                  |
| Parmesan Cheese         | 2 cups  | \$1.88                      | \$1.88                                  |
| <b>Total</b>            |         | <b>\$144.96</b>             | <b>\$76.45</b>                          |
| Cost per entrée         |         | <b>\$1.45</b>               | <b>\$0.76</b>                           |

# Minnesota's Food Distribution Program

**Goal:**



- **To enable Minnesota schools to effectively and efficiently utilize their commodity entitlement.**

# Minnesota USDA Foods Supply Chain

- **Regular USDA Foods Model:**  
State Designated Warehouse → Commercial Distributor  
→ School
- **Fee-For-Service:**  
Processor → Commercial Distributor → School (or  
Processor → School)
- **Minnesota Rebate Program:**  
Commercial Distributor → School
- **Department of Defense (DoD Fresh):**  
FFAVORS Ordering System → DoD Contracted  
Produce Vendor → School

# Regular USDA Foods Distribution Channel

- **Over 100 Types**
- **Delivery Availability: August – April**
- **Distributor Selection**
  - Shipping and Handling Fee Applies
  - Deadline (May 15th)
- **Tracking and Reconciliation**



# Regular USDA Foods Distribution Channel

- **Distribution Routed to State Contracted Warehouse (Newport Cold Storage)**
  - Schools contract and collaborate with approved distributors to manage the inventory and delivery of USDA Foods from Newport Cold Storage to the school.

| Minnesota Department of Education<br>Food Distribution Program |  |
|--|--|
| <b>RFS Delivers</b><br>Best Care Approach                      | Reinhart-Rogers<br>Jean Kubicki <a href="mailto:JKubicki@RFSdelivers.com">JKubicki@RFSdelivers.com</a><br>(800) 718-3966 <a href="http://www.rfsdelivers.com">www.rfsdelivers.com</a>                            |
| <b>Roma of Minnesota (Performance Foodservice Inc.)</b>        | Roma of Minnesota (Performance Foodservice Inc.)<br>Matt Pronschinske <a href="mailto:mpronchinske@pfc.com">mpronchinske@pfc.com</a><br>651-503-9677   |
| <b>Southwest Wholesale Company</b>                             | Southwest Wholesale Co<br>Mike Ellington <a href="http://www.wholesale@kology.net">www.wholesale@kology.net</a><br>(507) 532-5787  |
| <b>Sysco Minnesota</b>   | Sysco Minnesota<br>Scott Grant <a href="mailto:Grant_Scott@min.sysco.com">Grant_Scott@min.sysco.com</a><br>(612) 834-5721 <a href="http://www.sysco.com">www.sysco.com</a>                                       |
| <b>Sysco North Dakota</b>                                      | Sysco North Dakota<br>Lisa Skari <a href="mailto:Lisa_Skari@nd.sysco.com">Lisa_Skari@nd.sysco.com</a><br>(701) 280-6305 <a href="http://www.sysco.com">www.sysco.com</a>   |
| <b>Upper Lakes Foods, Inc.</b>                                 | Upper Lakes Foods, Inc.<br>Denise Sorenson <a href="mailto:denisesorenson@ulfoods.com">denisesorenson@ulfoods.com</a><br>(800) 879-1265 <a href="http://www.upperlakesfoodinc.com">www.upperlakesfoodinc.com</a> |
| <b>US Foodservice - GFG Division</b>                           | US Foodservice - GFG Division<br>Corrina Doyea <a href="mailto:corrina.doyea@usfood.com">corrina.doyea@usfood.com</a><br>(800) 434-9950 <a href="http://www.GFG.USFoodservice.com">www.GFG.USFoodservice.com</a> |
| <b>US Foodservice - Plymouth</b>                               | US Foodservice - Plymouth<br>Amy Terwilliger <a href="mailto:amy.terwilliger@usfood.com">amy.terwilliger@usfood.com</a><br>(763) 383-7866 <a href="http://www.usfoods.com">www.usfoods.com</a>                   |

Minnesota Department of Education  
Food Distribution Program

Minnesota Department of Education (MDE)  
Safety, Health and Nutrition Division (SHN)  
Food Distribution Program (FDP)  
Minnesota Approved Distributors for Regular USDA Foods

Every spring FDP requires participating sponsors to select, contact and complete a contract agreement with a MDE-SHN FDP Minnesota approved distributor for delivery of Regular USDA Foods prior to entering their selection into CLICS 1. Each year by May 15 participating sponsors must then enter their selected distributor in to CLICS 1. Please see the list of Minnesota approved distributors for Regular USDA Foods and their contact information on the next page. \*Note that selecting a distributor in CLICS 1 does not constitute a contract with a distributor.

**Instructions for Selecting a Distributor in CLICS 1:**


Log to CLICS 1  
Select "Food Distribution"  
Select "Profile"  
Select the "Customers" (green) tab  
Select applicable year - "2013"  
Select "Search"  
Select the program year hyperlink under "Year"

The Commodity Customer Maintenance Profile screen for the applicable year will appear.

Within this screen, change the distributor entry, "D-None Selected", by selecting a distributor name from the "Distributor" pull down menu

Select "Save" located at the bottom right of the screen

When the message "Changes have been accepted" appears, selection of a distributor is complete.  
Logout of CLICS 1



| Minnesota Department of Education<br>Food Distribution Program |   |
|--|---|
| <b>A H Hermel</b>  | A H Hermel Co. (formerly New Uim Wholesale)<br>Ross Nelson <a href="mailto:rossn@newuimtel.net">rossn@newuimtel.net</a><br>(507) 233-4450 <a href="http://www.ahhermel.com">www.ahhermel.com</a>                              |
| <b>Appert's</b>  | Appert's FoodService<br>Nichole Steinberg <a href="mailto:nsteinberg@apperts.com">nsteinberg@apperts.com</a><br>(800) 982-2053 <a href="http://www.apperts.com">www.apperts.com</a>   |
| <b>Cash-Wa Distributing</b>                                    | Cash-Wa Distributing<br>Jim Hanson <a href="mailto:jim.hanson@cashwa.com">jim.hanson@cashwa.com</a><br>(800) 888-2417 <a href="http://www.cashwa.com">www.cashwa.com</a>  |
| <b>Food Service of America</b>                                 | Food Service of America<br>Erin Bruce <a href="mailto:Erin_Bruce@fsafood.com">Erin_Bruce@fsafood.com</a><br>(800) 372-6245 <a href="http://www.fsafood.com">www.fsafood.com</a>   |
| <b>Fox River Foods, Inc.</b>                                   | Fox River Foods, Inc.<br>Hilary Curotto <a href="mailto:hilaryc@foxriverfoods.com">hilaryc@foxriverfoods.com</a><br>(800) 589-1034 <a href="http://www.foxriverfoods.com">www.foxriverfoods.com</a>                           |
| <b>Hawkeye Foodservice Distribution</b>                        | Hawkeye Foodservice Distribution, Inc.<br>Lon Luhmann <a href="mailto:lon@hawkeyefoodservice.com">lon@hawkeyefoodservice.com</a><br>(800) 594-8484 <a href="http://www.hawkeyefoodservice.com">www.hawkeyefoodservice.com</a> |
| <b>Inland Food Service</b>                                     | Inland Food Service<br>Glenys Kitzrow <a href="mailto:gkitzrow@califd.com">gkitzrow@califd.com</a><br>(715) 834-2777 <a href="http://www.califd.com">www.califd.com</a>   |
| <b>Martin Bros.</b>  | Martin Brothers Dist. Co. Inc.<br>Jennifer Meinders <a href="mailto:jmeinders@martinnet.com">jmeinders@martinnet.com</a><br>(800) 847-2404 <a href="http://www.martinnet.com">www.martinnet.com</a>                           |
| <b>RFS Delivers</b><br>Best Care Approach                      | Reinhart-LaCrosse<br>Kim Haas <a href="mailto:KMHaas@rfsdelivers.com">KMHaas@rfsdelivers.com</a><br>(800) 827-4010 <a href="http://www.rfsdelivers.com">www.rfsdelivers.com</a>   |
| <b>RFS Delivers</b><br>Best Care Approach                      | Reinhart-Marshall<br>Janelle Geurts <a href="mailto:JWGeurts@RFSDelivers.com">JWGeurts@RFSDelivers.com</a><br>(507) 537-1451  |

# Fee-For-Service Beef and Pork only



**Managed between Schools and Manufacturer Representatives or Brokers:**

- 1. Schools Determine End Products and Quantity**
- 2. Schools work with broker to calculate amount of raw Commodity amount to be ordered or entered in the CLiCS preference survey.**
- 3. School Arranges for Receipt / Delivery of End Products**
- 4. Schools Pay Fee-For-Service processing charge and Shipping**
- 5. Tracking and Reconciliation by the school is essential to ensure receipt**
- 6. State collects monthly processing reports from brokers or processors to ensure zero inventory at year end. But we don't know if you actually received the end product.**
- 7. School to reconcile ordered vs received regularly.**



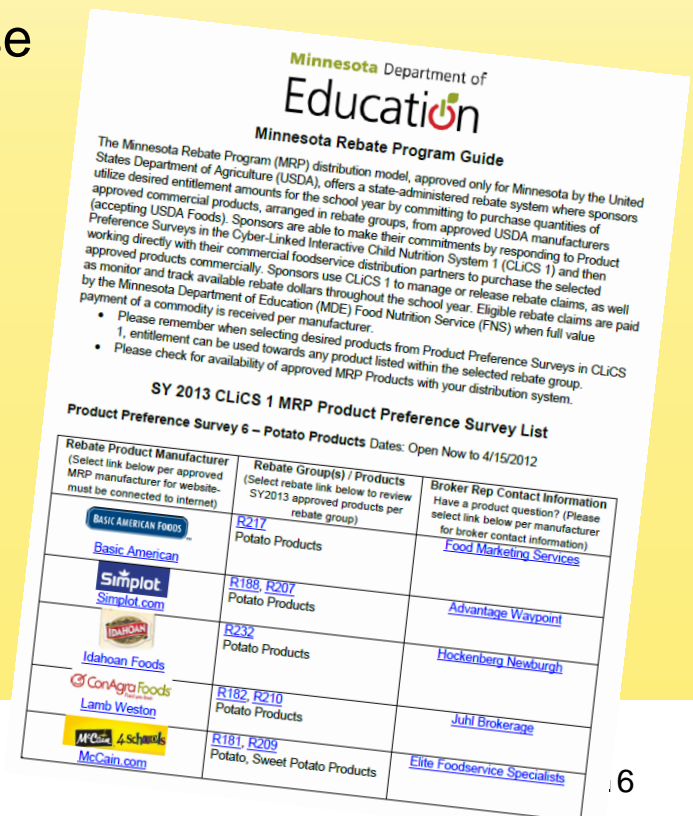
# Minnesota Rebate Program (Exclusive to MN)

- Cash Rebates Available For Over 1000 Products
- Sponsors Utilize Commodity Entitlement With Commercially Available Foodservice Products.

Surveys are Commitments to Purchase

- Sponsors Manage Rebates in CLiCS 1 Following Product Purchases.

Survey management guides available



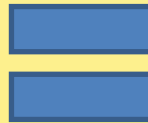


# DoD Fresh



## US Defense Logistics Agency

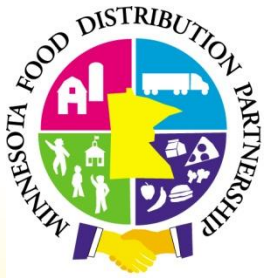
- domestically grown
- fresh produce
- Directly to schools.



**Offered to All schools**

**Minnesota has 84 districts participating**





# Partnership Overview



## Rebate Product Manufacturers



Pork & Beef Re-Processors  
(Brokers)

|  |  |
|--|--|
| <p>RFS Delivers<br/>Best Care Anywhere®</p>                            | <p>Reinhart-Rogers<br/>Nancy Pucci <a href="mailto:NPucci@rfsdelivers.com">NPucci@rfsdelivers.com</a>;<br/>(800) 718-3966 <a href="http://www.rfsdelivers.com">www.rfsdelivers.com</a></p> |
| <p><b>Roma of Minnesota<br/>(Performance<br/>Foodservice Inc.)</b></p> | <p>Roma of Minnesota (Performance Foodservice Inc.)<br/>Matt Pronschinske <a href="mailto:mpronschinske@pfgc.com">mpronschinske@pfgc.com</a>;<br/>651-503-9677</p>                         |
| <p><b>Southwest<br/>Wholesale Company</b></p>                          | <p>Southwest Wholesale Co<br/>Mike Ellingson <a href="mailto:swwholesale@knology.net">swwholesale@knology.net</a>;<br/>(507) 532-5787</p>  |
| <p>Good things<br/>come from<br/> Sysco<br/>Minnesota</p>              | <p>Sysco Minnesota<br/>Scott Grant <a href="mailto:Grant.Scott@min.sysco.com">Grant.Scott@min.sysco.com</a>;<br/>(612) 834-5721 <a href="http://www.Syscomn.com">www.Syscomn.com</a></p>   |
| <p>Good things<br/>come from<br/> Sysco</p>                            | <p>Sysco North Dakota<br/>Lisa Skari; <a href="mailto:Lisa.skari@nd.sysco.com">Lisa.skari@nd.sysco.com</a>;</p>  |

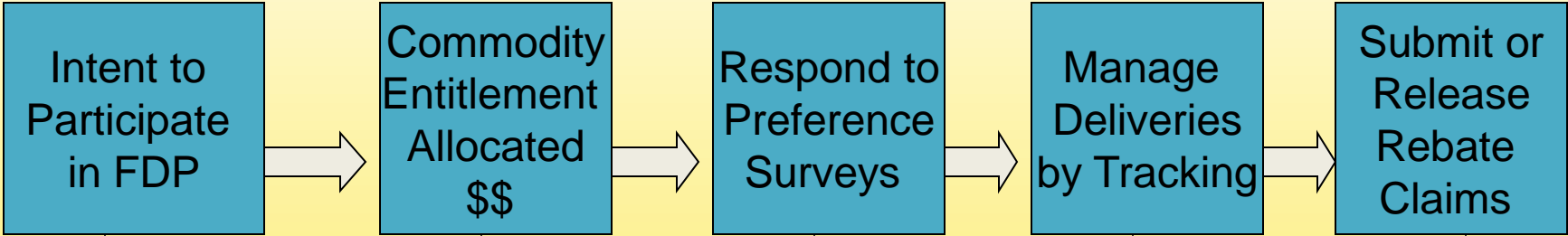
# How to Participate

- **Process Flow Chart**
- **Use of CLiCS 1 to Survey and Track**

# Sponsor / School Participation Flow Chart

Entitlement Estimation in Spring and Entitlement Reconciliation in Fall

Surveys: Spring & Fall, Sometimes Bonus



•CLiCS 1  
•Listserv

Prior Year Lunch Meals x Rate

Distribution Channels  
 •Regular –Select distributor  
 •Fee for Service  
 •Rebate Program  
 •DoD Fresh

•CLiCS 1 Deliveries to WH  
 •With FFS Processor

•Manual Entry of Invoices  
 •Electronic Uploads

# CLiCS 1 and FFAVORS

- **Surveying (All 4 models)**
  - **Survey Mgmt. Screens**
    - Responding to a Survey
- **Tracking (Regular USDA Foods Model)**
  - **Customer Order Summary Screen**
    - Tracking Commodity Orders
    - Tracking Spreadsheet located on website
- **Rebating (Minnesota Rebate Program Model)**
  - **Rebate & Payments screens**
    - Submit Rebate Claims
    - Releasing a Rebate Claim
- **Department of Defense Fresh Fruit and Vegetable Ordering System (DoD / FFAVORS)**

# Responding to Surveys in CLiCS 1

**(Placing your orders)**

# Surveying in CLiCS is...

## Collection of Aggregated Orders for MN

[Logout](#)

Jeanette Johnson-Reed  
 Sponsor: 1000003456  
 Duluth ISD #709

Minnesota Department of  
**Education**

Survey  
Types

# CLiCS 1

- Product Survey
- Products Offered
- Commodity Survey
- Commodities Offered
- USDA Round Survey


Food Distribution > Survey Management > Commodity Survey Maintenance

- Applications
- Claims
- Food Distribution+ Profile
- Resources
- FDP Prog Mgmt
- Survey Mgmt
- Orders & Deliveries
- Rebate & Payment Interface
- System Admin+
- Program Admin+

| Survey Information:      |   |            |            |
|--------------------------|---|------------|------------|
| Sponsor                  | 1000003456 - Duluth ISD #709  |            |            |
| Year                     | 2012  | Survey No. | 4          |
| Survey Type              | Regular   |            |            |
| Start Date               | 01/31/2011  | End Date   | 04/15/2011 |
| Decline Survey           | <input checked="" type="checkbox"/> Check the decline box if you are not participating in this survey.<br>Note: Selecting decline will also zero out requested quantities of commodities. |            |            |
| Entitlement Information: |   |            |            |
| Entitlement Amount       | \$231,972.39  |            |            |

| Name                                      |                                |      | ID                             |      |                                | Surveyed | Ordered                        |      |                                |      |                                |
|---|--------------------------------|------|--------------------------------|------|--------------------------------|----------|--------------------------------|------|--------------------------------|------|--------------------------------|
| BEEF FINE GROUND FRZ CTN-40 LB            |                                |      | <a href="#">100158</a>         | A    | \$99.75                        | 0        | 0                              |      |                                |      |                                |
| Jul:                                      | n/a                            | Aug: | <input type="text" value="0"/> | Sep: | <input type="text" value="0"/> | Oct:     | <input type="text" value="0"/> | Nov: | <input type="text" value="0"/> | Dec: | <input type="text" value="0"/> |
| Jan:                                      | <input type="text" value="0"/> | Feb: | <input type="text" value="0"/> | Mar: | <input type="text" value="0"/> | Apr:     | <input type="text" value="0"/> | May: | n/a                            | Jun: | n/a                            |
| CATFISH STRIPS BRD OVN RDY<br>PKG-4/10 LB |                                |      | <a href="#">100201</a>         | A    | \$148.60                       |          |                                |      |                                |      |                                |
| Jul:                                      | n/a                            | Aug: | <input type="text" value="0"/> | Sep: | <input type="text" value="0"/> | Oct:     | <input type="text" value="0"/> | Nov: | <input type="text" value="0"/> | Dec: | <input type="text" value="0"/> |
| Jan:                                      | <input type="text" value="0"/> | Feb: | <input type="text" value="0"/> | Mar: | <input type="text" value="0"/> | Apr:     | <input type="text" value="0"/> | May: | n/a                            | Jun: | n/a                            |
| CHICKEN DICED CTN-40 LB                   |                                |      | <a href="#">100101</a>         | A    | \$98.60                        | 0        | 0                              |      |                                |      |                                |
| Jul:                                      | n/a                            | Aug: | <input type="text" value="0"/> | Sep: | <input type="text" value="0"/> | Oct:     | <input type="text" value="0"/> | Nov: | <input type="text" value="0"/> | Dec: | <input type="text" value="0"/> |
| Jan:                                      | <input type="text" value="0"/> | Feb: | <input type="text" value="0"/> | Mar: | <input type="text" value="0"/> | Apr:     | <input type="text" value="0"/> | May: | n/a                            | Jun: | n/a                            |
| CHICKEN FAJITA STRIPS CTN-30 LB           |                                |      | <a href="#">100117</a>         | A    | \$58.85                        | 0        | 0                              |      |                                |      |                                |
| Jul:                                      | n/a                            | Aug: | <input type="text" value="0"/> | Sep: | <input type="text" value="0"/> | Oct:     | <input type="text" value="0"/> | Nov: | <input type="text" value="0"/> | Dec: | <input type="text" value="0"/> |
| Jan:                                      | <input type="text" value="0"/> | Feb: | <input type="text" value="0"/> | Mar: | <input type="text" value="0"/> | Apr:     | <input type="text" value="0"/> | May: | n/a                            | Jun: | n/a                            |

Months Available.  
Majority Wins!





# Tracking of final order amounts and delivery dates based on your survey suggestions



# What happens when a truck is ordered and it arrives in Minnesota?

## Warehouse

**Delivery**



**CLiCS Notice of Allocation to Each Distributor**

## Distributors

**CLiCS Notice of Allocation to Each School / District**



# Tracking of actual/final Orders in CLiCS 1

Minnesota Department of Education

**CLiCS 1**

Logout

Jeanette Johnson-Reed

Sponsor:

Duluth ISD #709

2

Customer Order Summ | USDA Orders | Commodity Survey Summ | Product Pref Survey Summ | Manufacturer Order Summ | Manufacturer Cash Receipt

Food Distribution > Orders and Deliveries > Customer Order Summary Search

Applications

Claims

Food Distribution+ Profile

Resources

FDP Prog Mgmt

Survey Mgmt

Orders & Deliveries

Rebate & Payment Interface

System Admin+

Program Admin+

Change Password

1

Enter Search Criteria:

|               |                                   |                       |  |  |              |
|---------------|-----------------------------------|-----------------------|--|--|--------------|
| Year:         | <input type="text" value="2012"/> | With Orders Arriving: | From:                                  | <input type="text" value="7/30/2011"/> | (mm/dd/yyyy) |
| Commodity ID: | <input type="text"/>              | To:                   | <input type="text" value="5/30/2012"/> | (mm/dd/yyyy)                           |              |

Your Search Results:

3

Showing 1 - 17 of 17

| Year | Sponsor ID | Sponsor Name    | Commodity ID           | Commodity Name                 |
|------|------------|-----------------|------------------------|--------------------------------|
| 2012 | 1000003456 | Duluth ISD #709 | <a href="#">100208</a> | APPLESAUCE CAN-6/No10          |
| 2012 | 1000003456 | Duluth ISD #709 | <a href="#">100212</a> | MIXED FRUIT CAN-6/No10         |
| 2012 | 1000003456 | Duluth ISD #709 | <a href="#">100220</a> | PEACHES CLING DICED CAN-6/No10 |

# Tracking Details for Applesauce

Date is only visible when delivered to Warehouse

Change Password  
Reports  
Direct Certification  
Verification Reporting  
DHS

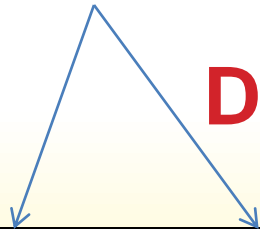
| Survey No.            |            | 31         |                 | Survey No. |            | 100             |            | Last Updated Date |
|-----------------------|------------|------------|-----------------|------------|------------|-----------------|------------|-------------------|
| Order No.             | Ordered    |            | Expected        |            | Received   |                 |            |                   |
|                       | Qty        | Date       | Qty             | Date       | Qty        | Date            |            |                   |
| 23                    | 32         | 02/15/2012 | 32              | 02/15/2012 | 32         | 02/07/2012      | 02/12/2012 |                   |
| 24                    | 33         | 02/15/2012 | 33              | 02/15/2012 | 33         | 02/09/2012      | 02/14/2012 |                   |
| 25                    | 33         | 02/29/2012 | 33              | 02/29/2012 | 33         | 02/20/2012      | 02/24/2012 |                   |
| 26                    | 2          | 02/29/2012 | 2               | 02/20/2012 | 2          | 02/20/2012      | 03/13/2012 |                   |
| 27                    | 0          | 03/15/2012 | 0               | 03/15/2012 | 0          | 03/07/2012      | 11/21/2011 |                   |
| 28                    | 19         | 03/31/2012 | 19              | 03/31/2012 | 12         | 03/20/2012      | 03/13/2012 |                   |
| 29                    | 0          | 03/31/2012 | 0               | 03/31/2012 | 0          | 03/20/2012      | 11/21/2011 |                   |
| 30                    | 2          | 03/31/2012 | 2               | 03/31/2012 | 2          | 03/21/2012      | 04/02/2012 |                   |
| <b>Total</b>          | <b>121</b> |            | <b>121</b>      |            | <b>114</b> |                 |            |                   |
| <b>Total Quantity</b> |            |            |                 |            |            |                 |            |                   |
| <b>Ordered</b>        |            |            | <b>Expected</b> |            |            | <b>Received</b> |            |                   |
| 121                   |            |            | 121             |            |            | 114             |            |                   |



# Minnesota Rebate Program

## *How to Submit your Rebate Claim*

# Rebate Form based on Distributor Purchase Record Upload



Rebate Invoice

Rebate Monthly

Rebate Summary

Rebate Payments

Over Payments

Food Distribution > Rebates & Payments > Rebate Monthly Claims Search

- Applications
- Claims
- Food Distribution+
- Profile
- Resources
- FDP Prog Mgmt
- Survey Mgmt
- Orders & Deliveries
- Rebate & Payment**

Enter Search Criteria:

|               |                                       |                |                                      |
|---------------|---------------------------------------|----------------|--------------------------------------|
| Calendar Year | 2012 <input type="button" value="v"/> | Calendar Month | ALL <input type="button" value="v"/> |
| Distributor   | ALL <input type="button" value="v"/>  |                |                                      |
| Manufacturer  | ALL <input type="button" value="v"/>  |                |                                      |

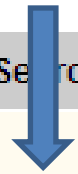
Search

Clear Results

Your Search Results:


Showing 1 - 6 of 6

| Monthly Claim #               | Sponsor Name                    | Distributor Name          | Released |
|-------------------------------|---------------------------------|---------------------------|----------|
| <a href="#">2012-June</a>     | 1000003438 - Rosemount ISD #196 | 39-Upper Lakes Foods, Inc | N        |
| <a href="#">2012-May</a>      | 1000003438 - Rosemount ISD #196 | 39-Upper Lakes Foods, Inc | Y        |
| <a href="#">2012-April</a>    | 1000003438 - Rosemount ISD #196 | 39-Upper Lakes Foods, Inc | N        |
| <a href="#">2012-March</a>    | 1000003438 - Rosemount ISD #196 | 39-Upper Lakes Foods, Inc | Y        |
| <a href="#">2012-February</a> | 1000003438 - Rosemount ISD #196 | 39-Upper Lakes Foods, Inc | Y        |
| <a href="#">2012-January</a>  | 1000003438 - Rosemount ISD #196 | 39-Upper Lakes Foods, Inc | Y        |




# Rebate Claim to be Released for Payment

## Summary Information

|                        |   |
|------------------------|---|
| Year                   | 2012  |
| Sponsor                | 1000003438 - Rosemount ISD #196   |
| Distributor ID         | 39-Upper Lakes Foods, Inc   |
| Monthly Rebate Claim # | 2012-June   |
| Release                | <input type="checkbox"/>  |

## Commercial Products Monthly Summary Information

| Commercial Product ID | Commercial Product Name                        | Purchased Quantity Received   | Quantity Rebated | Rebate Status |
|-----------------------|--|---|------------------|---------------|
| P2511                 | BBBS-Cinnamon SwtRollDough Whole Grain (12122) | 1  | .00              | Not Rebated   |
| P1670                 | BBBS-Multi-Grain Loaf (21433)                  | 3   | .00              | Not Rebated   |

|       |  |    |     |                |
|-------|--|----|-----|----------------|
| P3019 | LOLs-Reduced NaUltimte<br>Cheddar Chz Sauce<br>(39942) | 5  | .00 | Not<br>Rebated |
| P1336 | McCF-Ore-Ida Versitots Tater<br>Tots<br>(OIF00215)     | 3  | .00 | Not<br>Rebated |
| P2085 | SwFd-6 in FrchBreadChzGarlPiz<br>(78624)               | 12 | .00 | Not<br>Rebated |
| P2579 | SwFd-Beef Fiestada<br>(62050)                          | 1  | .00 | Not<br>Rebated |
| P281  | SwFd-Tony's 3x4<br>BrkfstPizzaSaus<br>(63904)          | 1  | .00 | Not<br>Rebated |
| P2752 | SwFd-Tony's Chz Filled<br>BreadStix<br>(73336)         | 6  | .00 | Not<br>Rebated |
| P3052 | Tysn-FC Brded Chickn Breast<br>Tenderloins<br>(16712)  | 3  | .00 | Not<br>Rebated |

### New Commercial Products Monthly Summary Information

| Commercial Product ID | Purchased<br>Quantity<br>Received |
|-----------------------|-----------------------------------|
|-----------------------|-----------------------------------|



|  | Purchased<br>Quantity<br>Received |
|--|-----------------------------------|
| P887 - CAGF-Max 4x6 Cheese Whole Grain Pizza - 77387-12655     |                                   |
| P149 - CAGF-Max 4x6 Pepperoni Pizza - 77387-12076              |                                   |
| P148 - CAGF-Max 4x6 Sausage Pizza - 77387-12405                |                                   |
| P888 - CAGF-Max 4x6 Turkey Pepperoni WG Pizza - 77387-12656    |                                   |
| P2351 - CAGF-Max 4x6 Turkey Sausage Pizza - 77387-12703        |                                   |
| P137 - CAGF-Max Breakfast Pizzazz Ham Pizza - 77387-12561      |                                   |
| P136 - CAGF-Max Breakfast Pizzazz Sausage Pizza - 77387-12562  |                                   |
| P1398 - CAGF-Max DbIStuff 100%Mozz Chez WG Pizza - 77387-12683 |                                   |
| P856 - CAGF-Max DbIStuff 100%Mozz Trky Ppmi WG - 77387-12630   |                                   |
| P2352 - CAGF-Max DoubleStuff Sausage and Gravy - 77387-12811   |                                   |
| P3215 - CAGF-Max FFK 4x6 WG RS Turk/Pep Pizza - 77387-12719    |                                   |
| P3214 - CAGF-Max FFK Plus 4x6 WG RS CH Pizza - 77387-12718     |                                   |
| P3218 - CAGF-Max FFK Plus MaxStix WG RS - 77387-12722          |                                   |
| P3216 - CAGF-Max FFK Real Slice WG RS CH Pizza - 77387-12720   |                                   |
| P3217 - CAGF-Max FFK RealSlice WG Tur/Pep Pizza - 77387-12721  |                                   |
| P3212 - CAGF-Max FFK Std Crust WG RS CH Pizza - 77387-12716    |                                   |
| P3213 - CAGF-Max FFK StfdCrust WG RS Tur/Pep Pi - 77387-12717  |                                   |
| P2741 - CAGF-Max FitStix 50/50 Mozzarella - 77387-12704        |                                   |
| P499 - CAGF-Max IW 100% Mozz MaxStix - 77387-12600             |                                   |
| None selected  |                                   |
| None selected  |                                   |
| None selected  |                                   |
| None selected  |                                   |
| None selected  |                                   |
| None selected  |                                   |

Save

Delete

# Fresh Fruit and Vegetable Ordering System (FFAVORS)



## US Defense Logistics Agency

- domestically grown
- fresh produce
- Directly to schools.

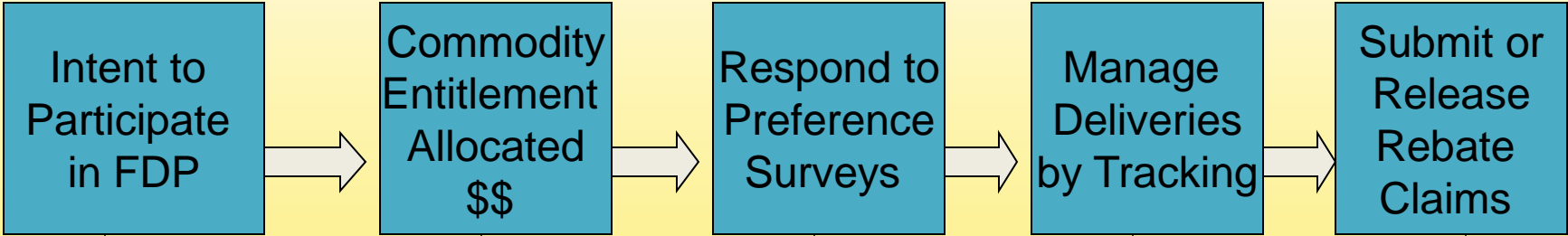


1. Place orders on FFAVORS
2. Notify regular produce company to offset quantities
3. Use local products when possible

# Sponsor / School Participation Flow Chart

Entitlement Estimation in Spring and Entitlement Reconciliation in Fall

Surveys: Spring & Fall, Sometimes Bonus



- CLiCS 1
- Listserv

Prior Year Lunch Meals x Rate

- Distribution Channels
- Regular
- Fee for Service
- Rebate Program
- DoD Fresh

- CLiCS 1 Deliveries to WH
- With FFS Processor

- Manual Entry of Invoices
- Electronic Uploads

# Annual Timelines

## Spring Preference Surveys (Schools)

- Available Beginning in January/February;  
Close on April 15



## Fall Preference Surveys (Schools)

- Available Beginning in September;  
Close on September 30

## Distributor selection in CLiCS for Regular USDA Foods – May 15

# Contact Minnesota Food Distribution

- MN Department of Education Website
  - [www.education.state.mn.us](http://www.education.state.mn.us)
- USDA Food Distribution Home Page
  - [www.fns.usda.gov/fdd](http://www.fns.usda.gov/fdd)
- CLiCS 1 Website
  - <https://fns.state.mn.us>
- MDE-FNS-FDP email address
  - [fns.fdp@state.mn.us](mailto:fns.fdp@state.mn.us)
- Food Nutrition Service Phone Numbers
  - 651-582-8526
  - 1-800-366-8922

# Questions & Answers

## Let's Further Review

**USDA Foods Toolkit for School Nutrition Professionals**  
**[Resource Homepage](#)**

**CLiCS 1 Website**  
**<https://fns.state.mn.us>**

**MN Department of Education Website**  
**[www.education.state.mn.us](http://www.education.state.mn.us)**